

CECA (Southern) & CECA (South West) Annual Report for the administrative year 2017-2018

The Hard,
Portsmouth –
Multi-modal
Transport
Interchange
Osborne



The Civil Engineering Contractors Association (Southern) Ltd Annual Report for the administrative year 2017-2018

CECA (Southern) Ltd governs both CECA (Southern) and CECA (South West).
The Directors for CECA (Southern) Ltd are listed below and Andy Pritchard is the representative for the South West.

| | | |
|--------------------|--|---|
| CHAIRMAN | Richard King Osborne | |
| VICE CHAIRMAN | Brian Crofton Jackson Civil Engineering Group Ltd | |
| DIRECTORS | John Breheny J Breheny Contractors Ltd | |
| | Michael Conway MBE F M Conway Ltd | |
| | Trevor Dodds | |
| | Seamus Keogh Clancy Docwra Ltd | |
| | Andy Pritchard Interserve Construction Ltd | (appointed 07/09/17) (representing South West) |
| | Tony Rimoldi Concrete Repairs Ltd | |
| | Lee Rushbrooke Colas Ltd | |
| EXECUTIVE DIRECTOR | Alan Taylor David Allen | (retired 31/01/18) (appointed 01/02/18) |
| OFFICE | Metro House Northgate Chichester West Sussex PO19 1BE | |
| | Tel: 01243 538863 Fax: 01243 538790 Email: info@cecasouth.co.uk Web: www.ceca.co.uk | |

CECA (Southern) / CECA (South West)

Finance and Subscriptions

Whilst services in CECA National, CECA (Southern) and CECA (South West) continue to be developed, subscriptions have been kept for another year at 2008 levels with a minimum subscription of £1,200 (+ VAT) and a maximum subscription of £30,000 (+ VAT). The subscription model is based on a multiplier of 0.045% of civil engineering turnover.

The current subscriptions model remains under close scrutiny by the Chairmen's Strategic Forum and the Executive Management Board.

We continue to explore alternative funding and appropriate sponsorship opportunities.

The finances of CECA (Southern) and CECA (South West) have been carefully managed, with quarterly reporting to the Board. A copy of the audited Annual Accounts for the year to 31 December 2017 has been sent to all member companies.

SPONSORSHIP

SOLENT CIVIL ENGINEERING EMPLOYERS' GROUP

Regional Directors Paul Santer, CECA (South West), and Alan Taylor, CECA (Southern), joined three CECA (Southern) members at a meeting of this inspirational Employers' Group in Fareham, Hampshire in April 2017. This group, comprising some 17 local civil engineering contractors, has developed a comprehensive apprenticeship training programme with partner, Fareham College, designed in detail to provide structured career paths for some 80 apprentices per cohort. The Group have established the Civil Engineering Training Centre (CETC) at the Solent Airport site in Lee-on-the-Solent. This is a simulation construction site that has been designed to give civil engineering apprentices a realistic training environment to get them site-ready. Fareham College have created the 'Civil Engineering and Groundwork Apprenticeship' (CEGA), which went public in September 2017. The apprenticeship consists of a 20-week course, with the remaining 18 months to 2 years as on-site assessment. The apprenticeship offers stable employer links, with every apprentice offered a full-time permanent position at the end of their apprenticeship with one of the Group's employers.

CECA (Southern) and CECA (South West) have supported this ground-breaking Group, driven by Mark Wells, Chairman, Blanchard Wells, with a small amount of sponsorship. We believe that, in due course, it could provide a blueprint for contractors elsewhere to work directly with local colleges, helping to provide a steady flow of site-ready trained resources, with the skills and knowledge required by civil engineering contractors.

Member Services

CONSTRUCTION LAW AND COMMERCIAL HELPLINE

This Helpline provides contract law and commercial advice and is available to members of CECA (Southern) and CECA (South West). The free of charge telephone and email service is provided by Bezzant Ltd and provides members with an opportunity to speak directly to experts, thereby obtaining clear and practical advice based on their extensive experience.

The Helpline Service is available Monday to Friday from 9.30am to 4.30pm. To assist the advisors CECA members should provide clear and concise information on the issues they seek assistance with.

The telephone number for the Helpline Service is:
01489 578877

or alternatively, CECA members can send their question by email to:
enquiries@bezzant.co.uk

LM3 SOCIAL VALUE MONITORING TOOL

CECA (Southern) has acquired a licence for LM3 and have agreed a mechanism for members to access two of Impact Measurement's tools free of charge. Each member has access to unlimited use of the Predictive module and one use of LM3 live. LM3 Online enables any organisation to measure its economic impact by analysing any expenditure on any geographic area using current data. LM3 Online automates the whole process. Simply upload the spending data of the budget you wish to measure, such as a contract or company turnover; specify the target local area, and the system does all the surveying and calculations. While there are several systems on the market, this has the advantage of being one that is recognised by public sector clients.

HEALTH & SAFETY

CECA has in-house expertise that is freely available to all members and prepares annual accident reporting statistics for civil engineering construction sites.

Contact: Peter Crosland,
National Civil Engineering Director
E: petercrosland@ceca.co.uk
M: 07717 541451

TECHNICAL & ENVIRONMENTAL ADVICE

CECA ensures members are kept up to date with all the latest developments. CECA also publishes an annual Environmental Audit report.

Contact: Peter Crosland,
National Civil Engineering Director
E: petercrosland@ceca.co.uk
M: 07717 541451

EMPLOYMENT

CECA is directly represented on the Construction Industry Joint Council (CIJC) Working Rule Agreement (WRA), and updates members with regular briefings.

Contact: Gerry Lean (Employer's Secretary to
Construction Industry Joint Council)
E: cijc.wra@hotmail.co.uk
M: 07778 809480

TAXATION

CECA provides members with a free monthly taxation briefing. Member queries on taxation issues are generally dealt with by Liz Bridge via email.

Contact: Liz Bridge
E: liz@thetaxbridge.com
M: 07770 478559

TRAINING & DEVELOPMENT

CECA has two in-house experts in training provision, a representative on the main board of CITB and delivers industry-led training for members in all regions at no additional charge or significantly discounted rates.

Contact: Briony Wickenden, Head of Training &
Development, CECA (Southern) / (South West)
E: brionywickenden@cecasouth.co.uk
M: 07824 696405

CECA (Southern) Chairman's Statement

After two eventful years as chairman of CECA (Southern), I find myself preparing to hand over to Brian Crofton in the next few months. I can't help feeling that his tenure will prove no less eventful than mine.

My statement last year was full of the implications of Brexit for our Industry, and the future of CITB. Both these issues remain high on CECA's priority list, but they have been joined in January by the earth-shattering failure of Carillion, and some months earlier by the Grenfell disaster. Both these events, whilst different in nature and human cost, are of such magnitude as to raise fundamental questions as to how the construction industry functions, its governance and ethics, and how sustainable current practices really are.

CECA is relatively unique in that our members include contractors of all sizes, occupying all tiers in supply chains. We have long since maintained that wafer thin margins, disproportionate levels of risk transfer and cash retention all contribute to the unsustainability of many of the contractual arrangements our members are forced to accept, irrespective of their relative size and function.

It was gratifying to see how trade organisations, clients and contractors moved rapidly in the immediate aftermath of the failure of Carillion to secure some continuity in jobs, vital services and project delivery. However, the underlying issues surrounding this failure will affect everyone involved in our industry.

CECA's role in representing all our members in the coming difficult period will be vital. There is sufficient capacity for us to absorb the valuable resources displaced by the loss of Carillion and CECA is already at the forefront in this regard. Helping to ensure overdue reform in how we conduct our business is an even bigger challenge and, again, we can rely on CECA to lead the debate on our behalf.

CECA (Southern) has maintained membership levels with the level of new enquiries reaching an all-time high. We look forward to welcoming many of these during 2018.

This year we say goodbye to our Executive Director, Alan Taylor, and we wish Alan a long and healthy retirement. Alan's dedication and energy has left a lasting and sustainable legacy for CECA (Southern) and the wider CECA family.

He played a key role in implementing the "Time for Change" initiative, which turned CECA into a modern, transparent and democratic organisation. Alan was instrumental in the appointment of Alasdair Reisner as CECA Chief Executive, a move that was the catalyst that has enabled CECA to become a leading and respected voice with strong links to government and decision makers and put CECA at the heart of the industry.



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Alan was always going to be a very difficult act to follow and consequently, for me, it was essential to undertake a robust and far reaching search and selection process. I would very much like to thank the small sub-group of my Board colleagues who were faced with a long list of high calibre candidates from which to secure Alan's replacement.

I am delighted to welcome David Allen to the role of Executive Director. David is a Chartered Civil Engineer with extensive contracting experience and will be a valued addition to the CECA organisation. I am certain David will spend his first few months getting around our member companies to quickly get up to speed with your issues and concerns.

Finally, may I wish all our members every success in 2018.

A handwritten signature in black ink, appearing to read 'R King', with a stylized flourish underneath.

Richard King
Chairman, CECA (Southern)

CECA (Southern)

Liaison with clients and other bodies

CLIENT LIAISON MEETINGS

CECA (Southern) continued its regular programme of liaison meetings with Network Rail IP Southern. Meetings were also held with Southern Water and Buckinghamshire, Essex and Suffolk County Councils.

REGIONAL SUPPLIER CONFERENCE

This event, held in London on 17 October, gave members a chance to engage with suppliers as part of the Infrastructure Leadership Programme, which is developing proposals to support companies in delivering major upgrades to the UK's infrastructure in the coming years. The conference included presentations from Heathrow, Hampshire County Council, Scape Procure, Onwave UK, Concrete Repairs Ltd, Rail Supply Growth Fund and the Solent Civil Engineering Employers' Group.

LOCAL ENTERPRISE PARTNERSHIPS (LEP)

CECA (Southern) has maintained selective contact with the LEPs, pending identification of those most likely to become conduits for workload. Currently, the Executive Director attends the Forum of the Coast to Capital LEP and various South East LEP events.

CECA (Southern) Membership

CECA (Southern) currently has 74 members and 5 associate members and is pleased to welcome the following new members who have joined during 2017/18:-

- BCM Construction
- Blu-3 (UK) Ltd
- J Coffey Construction Ltd
- Pro Direct Surfacing Ltd
- Roadbridge Ltd
- Onwave UK Ltd
(Associate Member)

CECA (Southern) Events

MEMBERS' MEETINGS

These meetings are held on a quarterly basis in London and provide an ideal networking opportunity to meet fellow members. Speakers in 2017 included:

- Keith Broughton, HOCHTIEF (UK) Construction Ltd – Queensferry Crossing
- Julian Lynn, Export Finance Mgr London City & East, UK Export Finance
- Alasdair Reisner, Chief Executive, CECA – Update on CITB & H&S issues
- CITB – Janette Welton Pai, London Partnership Manager & Mark Noonan, Industry Relations Director
- Gavin & Doherty – geotechnical risk and how to avoid failures on civil engineering project using a number of case studies
- Les Guest – PAS256 Buried Services
- John Green, Laing O'Rourke - Safety Differently
- Rebecca Atkinson, Environment Agency – Next Generation Supplier Arrangements
- Mark Sutton, Project Manager, Skanska Civil Engineering – M1 J19 improvement



ANNUAL DINNER

The CECA (Southern) Annual Dinner took place at the Lancaster London on Wednesday 1 November. We were delighted to welcome in excess of 400 attendees. CECA (Southern) entertained over 50 key representatives from industry and associated bodies and we were also pleased to have the Chelsea In-Pensioners in attendance. Going forward, it has been agreed, following member feedback, to change the format to a lunchtime event, with the intention of attracting greater, more diverse member/guest numbers.



Training

TRAINING AWARDS

The CECA (Southern) training awards recognise exceptionally talented new entrants to our industry, as well as those that have served the industry well over the years. Winners receive a certificate and a cheque for £500. The 2017 awards were presented at the Annual Dinner in London by CECA (Southern) Chairman, Richard King.

- **Most Promising Apprentice 2017**
Hannah Jarman (Breheny Civil Engineering)
- **Most Promising Trainee Quantity Surveyor 2017**
Owen Withanachi (Interserve Construction Ltd)
- **Most Promising Trainee Civil Engineer 2017**
Safia Whitwham (Osborne)
- **Highly Commended Trainee Civil Engineer 2017**
Conor Goodwin-Tindall (VolkerFitzpatrick)
- **Outstanding Contribution/Lifetime Achievement Award 2017**
Ray Ransom (R&W Civil Engineering Ltd)



From left to right: Ray Ransom, Safia Whitwham, Conor Goodwin-Tindall, Owen Withanachi, Hannah Jarman

CONTRACTUAL SEMINARS

We continued our very successful programme of contractual seminars. The training was provided by Mark Bezzant, Director, Bezzant Ltd. Bezzant Ltd specializes in construction law and commercial matters and Mark is highly respected in the industry for his vast experience and specialist knowledge. These seminars are free to members and include comprehensive notes for each seminar. Topics covered in 2017 were:

- Delay under the NEC3 Engineering and Construction Contract (April 2013 Edition) ADVANCED
- Compensation events under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Compensation event procedure and assessment under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Defined Cost under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Programmes under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Main Option C (target contract with activity schedule) of the NEC3 Engineering and Construction Contract (April 2013 Edition)
- NEC3 Engineering and Construction Subcontract (April 2013 Edition)
- Overview of NEC4



CECA MANAGEMENT DEVELOPMENT PROGRAMME

This programme was run in 2017 and a further programme is planned for 2018. It is designed for middle and senior managers operating in a civil engineering environment. Six full-day workshops were held with the aim to provide each manager with the tools and techniques for them to bring about change and development, on both a personal and business level. In addition, the programme provided an opportunity for managers to consolidate their learning by obtaining a QCF Level 6 or 7 vocational qualification in construction recognised by CSCS and professional institutions. The six workshops were complemented by two site visits from a qualified and experienced assessor.

'YOUR CALL' SAFETY CULTURE WORKSHOP

This programme was run in 2017 and a further programme is planned for 2018. It is designed for middle and senior managers operating in a civil engineering environment. Six full-day workshops were held with the aim to provide each manager with the tools and techniques for them to bring about change and development, on both a personal and business level. In addition, the programme provided an opportunity for managers to consolidate their learning by obtaining a QCF Level 6 or 7 vocational qualification in construction recognised by CSCS and professional institutions. The six workshops were complemented by two site visits from a qualified and experienced assessor.



'YOUR CALL' SAFETY CULTURE WORKSHOP

In this dramatic AKT safety workshop held in London on 4 July, we witnessed the contributory factors, and we saw the legal proceedings unfold against the Supervisor, his Manager and indeed the CEO of the company. During the course of the workshop the participants interacted not only with each other, but directly with the characters, and built a picture of what went wrong and why. Uniquely, at the end, they had the opportunity to re-write history and prevent the fatal accident occurring in the first place. The aim of the workshop was to help reinforce the principles and practice of an effective safety culture in recognising accountability that goes all the way to the top. The focus was equally on how each one of us can exercise a personal responsibility in preventing, at best, personal injury, at worst, a major disaster with catastrophic consequences for all concerned, not least in the eyes of the law.

ADDITIONAL TRAINING

CECA (Southern) also ran the following additional training events for members during 2017:

- Management of Sub-Contractors course (Robert Bilbrough Associates)
- Tax & Employment Forum

2018 Action plan for CECA (Southern)

Overview

2018 will be a year of transition for CECA (Southern). A change of Executive Director and the introduction of an Annual Lunch to replace the traditional dinner event are just part of this transition; a natural progression to manage the ever-changing environment that we operate within. We will continue to support members of all sizes, providing unique access to clients, LEPs, local government and fellow members. We will also ensure that Southern members have the opportunity to influence CECA's national stance on a number of key issues including:

- fair payment
- efficient procurement practices
- better supplier engagement
- roll-out of the revised CITB process
- skills improvement and recruitment of key resources
- behavioural and cultural developments

Membership

- Increase membership levels generally to maintain balance between larger and smaller members.
- Provide more opportunities for member participation in Industry Affairs.

Client/Supplier Engagement

We have worked to refresh the annual regional supplier events, with a changed sector focused format to provide more collaborative opportunities for participants and our clients.

We will also seek greater commitment from our clients to support our 2018 liaison process looking to expand the client list and to access the more reticent clients.

LEP Engagement

Relations have been established with key regional LEPs and will be developed where appropriate to raise LEP awareness of the need for ongoing investment in Infrastructure whilst understanding some of the key industry issues that may impact on this. Members will be encouraged to participate directly in their local LEP by attending briefings and Forum meetings and, where appropriate, by applying for relevant senior LEP appointments.

Schools Engagement

We will seek, where possible, to embrace and support arrangements that both member and regional bodies already have in place to engage with the next generation of civil engineering contractors in colleges, schools and academies within the region.

CECA, instrumental in setting up and populating CITB's "GoConstruct" website, will continue this collaboration, highlighting its importance and encouraging members to provide material for posting on this website.

Training, Recruitment and Development of Potential

Our programme of training courses has been reviewed for 2018 to include a range of relevant topics of interest to our members at all levels. Each will be developed specifically for civil engineering contractors, with content designed to fill gaps in what is available elsewhere. To mitigate the growing funding challenge, CECA will explore opportunities to collaborate with other organisations operating in our sector.

Behavioural, Cultural and Occupational Health Issues

CECA (Southern) is still fully committed to "Stop.Make a Change", with this year's event held during a two-week period from 16 April 2018. Many major clients and our members are supporting stand-down events that will be held on sites across the UK. The event will focus on two key priorities: 1) Mental Health, and 2) Plant Safety. Our role will be to maintain momentum for the remainder of 2018 and beyond.

CECA's lead on Fairness, Inclusion and Respect will continue to be strengthened, through various events throughout the year, with the highlight being the Inspiring Change Conference and Awards on 23 May 2018.

CECA (South West) Chairman's Statement

As I enter my second year as Chairman of CECA (South West) I can reflect upon a year of increased member engagement following the appointment of Paul Santer at the start of 2017. I would also like to take this opportunity to thank our members for their continued support and involvement and welcome our new members.

The uncertainty still surrounding BREXIT does not seem to be reducing opportunities in the South West. The CITB growth figures for the South West show us set to grow at the fastest rate in England, with the prime growth driver being Hinkley Point C. However, it still remains a tough environment for contractors, with some regional frameworks under-delivering against expected volumes. It remains vital that Government moves the various infrastructure projects across the region to delivery stage without further delay to boost trade, create jobs and deliver strong economic growth in the South West, which will ultimately benefit all of our members.

The recent high profile collapses in our industry have caused much anxiety through the supply chain with finance and insurances being tightened for all. We should now take the opportunity to look at how we procure work and deal with retentions to ensure that we have a strong, profitable industry fit for the future. CECA has long supported the abolition of retentions and has renewed their calls to Government to legislate to abolish cash retentions.

During 2017, we continued our client liaison visits with positive feedback from members, as it gave many members a chance to meet and engage with clients in a way that would not normally be possible. In fact, clients' recognition of CECA in the South West continues to grow. A good example being the advice provided to the Environment Agency on their procurement strategy for the new framework to ensure that it would appeal to the broad spectrum of contractors, including SMEs, in the South West.

The challenge of recruiting and retaining the best young people into our industry remains and should not be underestimated. As our relationships with schools, colleges and universities continue to grow, I wish to thank our members for supporting many engagements through the provision of graduates and staff. We have an exciting opportunity to all work together in promoting civil engineering as a diverse industry with the many varied and exciting opportunities it provides for everyone. The calibre of entrants for our annual awards is also an extremely positive indication that the future of our industry will be in good hands.



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CECA's continued commitment to training and seminars is widely recognised as a valuable membership benefit. Furthermore, it is encouraging to all involved that the events and seminars continue to be widely supported and utilised by members and encourage lively debate amongst those participating.

It has been a busy, but enjoyable first year as Chairman of CECA (South West). I have received valuable support and guidance from our Director, past chairmen, and our Vice Chairman, Dave Ellis, which has been appreciated and gratefully received. I hope you all enjoy a prosperous and rewarding 2018.

A handwritten signature in black ink, appearing to read 'JB', with a large, stylized loop at the end.

Jon Benton
Chairman, CECA (South West)

CECA (South West)

Liaison with clients and other bodies

CLIENT LIAISON MEETINGS

CECA (South West) continued its regular programme of liaison meetings with Network Rail IP Western. Meetings were also held with South West Water and Devon County Council. South West Regional Director, Paul Santer, has also had 1:1 meetings with a number of clients, with a view to arranging a future liaison meeting or engagement at a members' meeting. These include Babcock (Devonport Dockyard), Bristol Port, Cornwall Council, Somerset County Council, Associated British Ports, RNLI, EDF Energy (Hinkley Point C) and the Environment Agency.

REGIONAL SUPPLIER CONFERENCE

This supply chain event was held in Exeter on 5 September and gave members a chance to engage with suppliers as part of the Infrastructure Leadership Programme, which is developing proposals to support companies in delivering major upgrades to the UK's infrastructure in the coming years. Representatives from supply chain members were invited to hear presentations from significant regional and national customers about their future work programmes, as well as opportunities to engage with contractors with specific supply chain requirements. Presentations were given by Devon County Council, EDF Energy (Hinkley Point C), Highways England and Scape Procure.

LOCAL ENTERPRISE PARTNERSHIPS (LEP)

CECA (South West) maintained contact with the newly formed LEPs, in particular the Heart of the SW LEP and the West of England LEP.

CECA (South West) Membership

CECA (South West) currently has 27 members and 4 associate members and is pleased to welcome the following new members who have joined during 2017/18:-

- Tercon Ltd
- Blackhill Engineering (Associate Member)



CECA (South West) Liaison with Schools and Universities

UNIVERSITY OF PLYMOUTH

CECA (South West) continues to have strong ties with the University of Plymouth.

HEADSTART

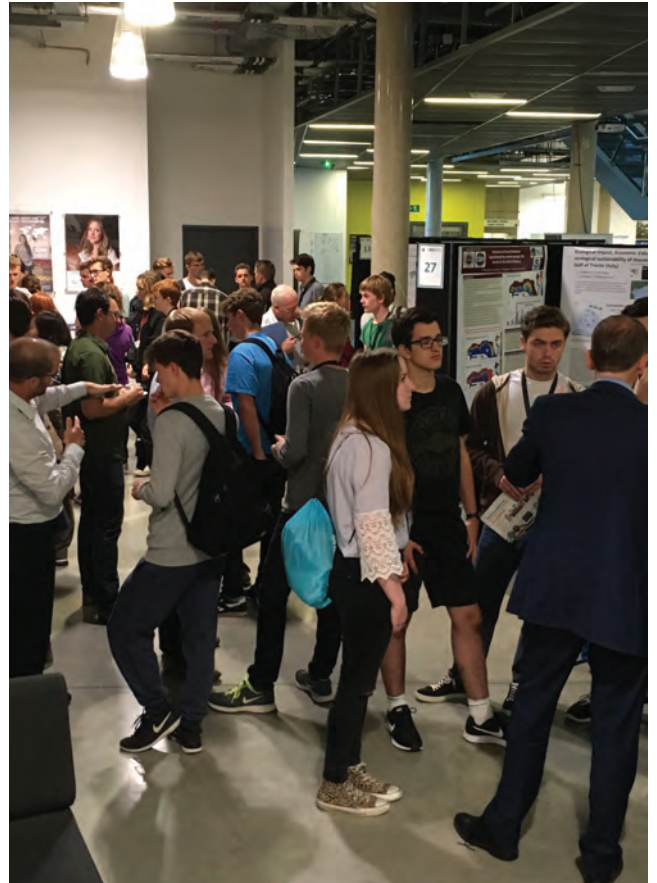
CECA (South West) has supported the University of Plymouth's 'HeadStart' event since 2009. HeadStart is backed by the Royal Academy of Engineering and is aimed at Year 12 students showing exceptional ability in mathematics and science, and an interest in and aptitude for engineering. CECA (South West) and members supported the event by holding an evening session in July. Graduate engineer, Jack Walker (Dawnus Construction), gave an excellent presentation and the informal discussions afterwards with other recent entrants and senior CECA member representatives generated excellent feedback from the students.

INDUSTRIAL PLACEMENT AWARD 2015/16

CECA (South West) was pleased to make an award to Plymouth University undergraduate, Ian Alberto, who was judged Best Plymouth University Industrial Placement for his placement year with BAM Nuttall Ltd, whilst studying for an MEng (Hons) Civil and Coastal Engineering Degree at the University of Plymouth. Ian was presented with his Award at the Annual Lunch in Torquay in October.

TAMAR ENGINEERING PROJECT

CECA (South West) Chairman, Jon Benton, and Paul Santer attended a dinner in London hosted by Kevin Jones, Executive Dean of the Faculty of Science and Engineering at Plymouth University to debate with industry leaders from the South West how we encourage more young people into engineering. Representatives from Kawasaki, Plessey, Lockheed Martin, Princess Yachts and other prominent industry figures came together to explore this issue and also to celebrate the University's Tamar Engineering Project which is fast approaching its first anniversary. The Tamar Engineering Project is aimed at helping students from disadvantaged backgrounds to study engineering at Plymouth University.



UNIVERSITY OF BATH

CECA (South West) has also forged a similar relationship with Bath University.

INDUSTRIAL PLACEMENT AWARD 2016/17

CECA (South West) was delighted to present an award to Bath University student, Nicolas Olds, for his outstanding performance during his placement year with Suttle Projects as part of his MEng course in Civil and Architectural Engineering. Nicholas also received his award at the Annual Lunch in Torquay.

LECTURE SLOT

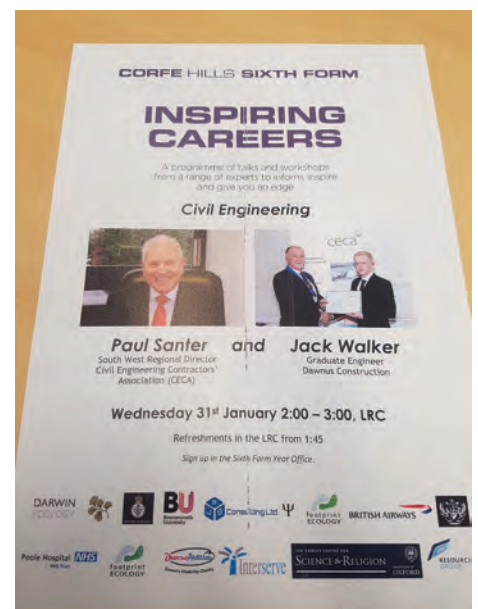
CECA (South West) Director, Paul Santer, and member company, Kier, presented to about 60 civil second year students at the University of Bath who are applying for placement years. The aim of the lecture was to give an overview of the types of roles for civil engineers and included some presentations from newly qualified graduates with their experiences.

UNIVERSITY OF EXETER

CECA (South West) is also looking to develop an ongoing relationship with Exeter University, who are keen to engage with CECA.

CORFE HILLS SCHOOL

Paul Santer and member company, Dawnus, attended the Corfe Hills School Careers Convention on 8 November. They subsequently followed this up by giving an 'Inspiring Careers' presentation to Year 10, 11, 12 and 13 pupils at the school in January 2018 to promote the industry to the next generation.



CECA (South West) Events

MEMBERS' MEETINGS

Members meet on a quarterly basis in Exeter, which gives them an opportunity to network, and regularly feature industry guest speakers. Speakers in 2017 were:-

- John Chaplin, Director of External Affairs & Special Projects, Bristol Port
- Leif Tarry, Partnerships Manager South West & Central, CITB
- Lagan Construction & Devon County Council – Exeter Canal Bridges/Bridge Road widening contract at Countess Wear
- Les Guest – PAS256 Buried Services
- Solent Civil Engineering Employers' Group & Fareham College – developing the local skills capacity for civil engineering through an effective local apprenticeship programme
- Liz Bridge, The Construction Industry Joint Taxation Committee
- Neil Rowlands, Environment Agency – Minor Works Framework
- Rebecca Atkinson & Mark Hagger, Environment Agency – Next Generation Supplier Arrangements
- Stacey Clifford, BIM Mgr, Kier BAM JV, Hinkley Point C – Big Dig, Big Innovation
- Paul Reynolds, Professor of Structural Dynamics and Control, University of Exeter

CECA (SOUTH WEST) ANNUAL LUNCH

South West members enjoyed the Annual Lunch at The Grand Hotel, Torquay on Friday 6 October 2017, with an excellent turn-out in excess of 160 attendees consisting of members, their guests and guests of CECA (South West).



Training

TRAINING AWARDS

At the Annual Lunch held on 6 October in Torquay, CECA (South West) was pleased to present awards to employees of member companies in recognition of their achievements in the industry.

- **Most Promising Apprentice 2017**
Thomas Mitchell (Interserve Construction Ltd)
- **Highly Commended Apprentice 2017**
Chloe Martin (HOCHTIEF (UK) Construction Ltd)
- **Most Promising Trainee Civil Engineer 2017**
Dewi Liiv (Alun Griffiths (Contractors) Ltd)
- **Most Promising Trainee Quantity Surveyor 2017**
Alex Evans (Alun Griffiths (Contractors) Ltd)
- **Outstanding Contribution/Lifetime Achievement Award 2017**
Keith Broughton (HOCHTIEF (UK) Construction Ltd)



From left to right: Keith Broughton, Chloe Martin, Thomas Mitchell, Alex Evans, Nicholas Olds, Dewi Liiv, Ian Alberto

CONTRACTUAL SEMINARS

We continued our very successful programme of contractual seminars. The training was provided by Mark Bezzant, Director, Bezzant Ltd. Bezzant Ltd specializes in construction law and commercial matters and Mark is highly respected in the industry for his vast experience and specialist knowledge. These seminars are free to members and include comprehensive notes for each seminar. Topics covered in 2017 were:

- NEC Engineering and Construction Subcontract (April 2013 Edition)
- Compensation events under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Compensation event procedure and assessment under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Defined Cost under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Programmes under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Introduction to the NEC3 Engineering and Construction Contract (April 2013 Edition)
- JCT Design and Build Contract 2016 Edition
- Overview of NEC4



SERVICE STRIKES MOCK TRIAL

This innovative and engaging session held on 16 November was led by Kirsty Gomersal of DAC Beachcroft Claims Ltd and provided delegates with an insight into the mechanics of a trial and see experienced advocates 'in action'. It demonstrated the challenges faced by those who have to give evidence in Crown Court and members attending assumed the role of the Jury. There are over 60,000 cable strikes every year with electricity causing the most significant injuries. Significant fines can be imposed if a cable strike leads to a successful prosecution – an engineering company was fined £55,000 plus £30,000 in costs after a worker sustained 60% burns following a high voltage cable strike on the Crossrail project. The HSE investigation found a series of failings including inadequate training, communications and safety documentation.

CECA MANAGEMENT DEVELOPMENT PROGRAMME

This programme is designed for middle and senior managers operating in a civil engineering environment. Six full-day workshops were held with the aim to provide each manager with the tools and techniques for them to bring about change and development, on both a personal and business level. In addition, the programme provided an opportunity for managers to consolidate their learning by obtaining a QCF Level 6 or 7 vocational qualification in construction recognised by CSCS and professional institutions. The six workshops were complemented by two site visits from a qualified and experienced assessor.

ADDITIONAL TRAINING

- Management of Sub-Contractors course (Robert Bilbrough Associates)



2018 Action plan for CECA (South West)

Overview

Future projections for the South West region continue to look very positive. Major investment in nuclear new build at Hinkley and in ongoing flood defence and coastal engineering works is driving this, but there is no room for complacency. We must continue to lobby government for further improvements to our regional rail services and ensure that it sticks to its ambitious programme to fund Highways England's upgrade of the A303. CECA (South West) will continue to play its part in supporting members to meet the challenges, as well as the opportunities, presented by these strategic infrastructure developments.

In addition to ongoing direct liaison with key client organisations, CECA (South West) will continue to support members in maximising employee skills and attracting new entrants at all levels.

There is still a need to increase membership in order to establish CECA (South West) as an independent, sustainable CECA company. Whilst this remains an ambitious aim, it is by no means unachievable, particularly in view of the continued efforts of a dedicated regional director and the growing support of South West members.

CECA South West's Action Plan for 2018 comprises the following targets:

- Revisit members, as appropriate, to obtain further feedback and help shape CECA (South West)'s future priorities for the region.
- Hold quarterly South West Advisory Group (SWAG) meetings.
- Host quarterly members' meetings, featuring guest speakers that provide stimulating and informative responses to member issues.
- Deliver a full suite of training courses to include NEC3/4 conditions of contract, management of subcontractors, a management development programme, collaborative working and a H&S mock trial (jointly with Network Rail).
- Support 'Stop. Make A Change' by promoting H&S initiatives from and to South West members.
- Ensure ongoing engagement with CITB in order that members remain informed about apprenticeship training, upskilling resources and the funding available to do this.
- Identify and secure 4 new member companies in 2018.
- Deliver a minimum of 6 customer liaison meetings in 2018.
- Review and develop with CECA (Southern) a proposal to stage a sector-based supply chain event in early 2019.
- Visit 10 schools in the region, accompanied by member representatives, to promote civil engineering as a future career.
- Maintain strong links with Plymouth and Bath universities and establish Exeter University as a third university partner to CECA in the region; include Exeter University in the student placement award.
- Establish a South West Foundations Group to encourage graduate participation in CECA activities.

Appendix

List of member companies

CECA (SOUTHERN)

Acciona Construction S.A.
 Aggregate Industries UK Ltd
 Albion Drilling Group Ltd
 Avon Construction Ltd
 Balfour Beatty Construction Services UK
 BAM Nuttall Ltd
 Barhale Construction Plc
 BCM Construction
 C A Blackwell (Contracts) Ltd
 blu-3 (UK) Ltd
 Bouygues Travaux Publics (UK)
 Breheny Civil Engineering Ltd
 Britannia Construction Ltd
 J Browne Construction Ltd
 Buckingham Group Contracting Ltd
 Clancy Docwra Ltd
 Cleshar Contract Services Ltd
 Cliffe Contractors Ltd
 CMP Barker Ltd
 Coffey Construction Ltd
 Colas Ltd
 Colas Rail Ltd
 Concrete Repairs Ltd
 FM Conway Ltd
 Costain Ltd
 David Beecroft Ltd
 Dyer & Butler Ltd
 Eiffage TP
 Erith Contractors Ltd
 Farrans Construction
 Ferrovia Agroman (UK) Ltd
 Fox (Owmbly) Ltd
 Galliford Try Infrastructure
 GRAHAM
 Graham Attrill Civil Engineering Ltd
 Hanson Contracting
 HOCHTIEF (UK) Construction Ltd
 Interserve Construction Ltd
 J Coffey Construction Ltd
 Jackson Civil Engineering Group Ltd

John F Hunt Ltd
 Kier Infrastructure & Overseas Ltd
 KKB Remediation
 Knights Brown Construction Ltd
 Lagan Construction Ltd
 Land and Water Services Ltd
 McCODA Ltd
 B & M McHugh Ltd
 Mick George Ltd
 Morgan Sindall Const & Infrastructure Ltd
 J Murphy & Sons Ltd
 NBC Ltd
 A H Nicholls & Sons Ltd
 O'Rourke Contracting Plc
 Osborne
 Ovenden Allworks Ltd
 PORR UK Ltd
 Pro Direct Surfacing Ltd
 R&D Construction Ltd
 R&W Civil Engineering Ltd
 J B Riney & Co Ltd
 Roadbridge Ltd
 SB Civil Engineering Ltd
 Sidewinderuk.com Ltd
 Sir Robert McAlpine Ltd
 John Sisk & Son Ltd
 Skanska
 TAG Construction Ltd
 Tarmac
 Taylor Woodrow (Vinci)
 V.S. Rail Ltd
 VolkerWessels
 Whitemountain Quarries Ltd
 Wills Bros Civil Engineering Ltd

Associate Members

Crouch Waterfall
 Gavin and Doherty Geosolutions
 Onwave UK Ltd
 Stema Shipping UK Ltd
 TCS Exhumation Services Ltd

CECA (SOUTH WEST)

Aggregate Industries UK Ltd
 BAM Nuttall Ltd
 BAM Ritchies
 C A Blackwell (Contracts) Ltd
 Bridge Civil Engineering Ltd
 Clancy Docwra Ltd
 Concrete Repairs Ltd
 Dawnus Construction Holdings Ltd
 Dyer & Butler Ltd
 Forest Traffic Services Ltd
 E & J W Glendinning Ltd
 Alun Griffiths (Contractors) Ltd
 Hanson Contracting
 HOCHTIEF (UK) Construction Ltd
 Interserve Construction Ltd
 JSS Rail Ltd t/a Sisk Rail
 Kier Infrastructure & Overseas Ltd
 Knights Brown Construction Ltd
 R&W Langley Ltd
 Ryeard Ltd
 SIAC Construction Ltd
 Sir Robert McAlpine Ltd
 SWH Construction Ltd
 Suttle Projects Ltd
 Tarmac
 Teignmouth Maritime Services Ltd
 Tercon Ltd

Associate Members

Blackhill Engineering Services Ltd
 Drainology Ltd
 QDS Contracting Ltd
 Wessex Archaeology

CECA Regions

