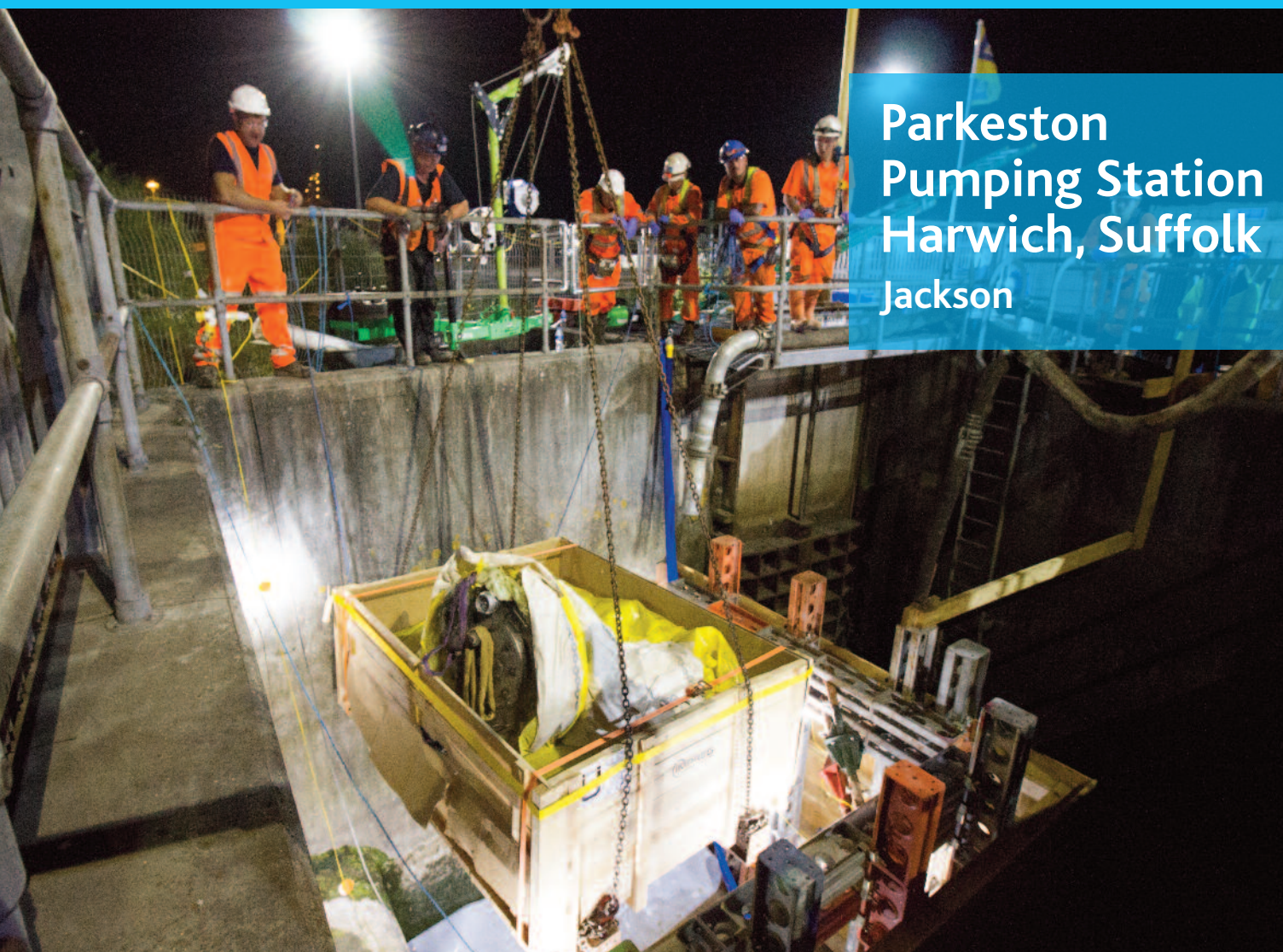


# CECA (Southern) & CECA (South West) Annual Report for the administrative year 2018-2019

Parkeston  
Pumping Station  
Harwich, Suffolk  
Jackson



# The Civil Engineering Contractors Association (Southern) Ltd

## Annual Report for the administrative year 2018-2019

CECA (Southern) Ltd governs both CECA (Southern) and CECA (South West). The Directors for CECA (Southern) Ltd are listed below and Andy Pritchard is the representative for the South West.

CHAIRMAN	Brian Crofton Jackson Civil Engineering Group Ltd	(wef 07/06/18)
VICE CHAIRMAN	Trevor Dodds	
DIRECTORS	John Breheny J Breheny Contractors Ltd	
	Michael Conway MBE F M Conway Ltd	
	Seamus Keogh Clancy Docwra Ltd	(resigned 29/11/18)
	Richard King Osborne	
	Andy Pritchard Interserve Construction Ltd	(representing South West)
	Tony Rimoldi Concrete Repairs Ltd	
	Lee Rushbrooke Colas Ltd	(resigned 06/09/18)
EXECUTIVE DIRECTOR	David Allen	
OFFICE	Metro House Northgate Chichester West Sussex PO19 1BE	
	Tel: 01243 538863 Fax: 01243 538790 Email: <a href="mailto:info@cecasouth.co.uk">info@cecasouth.co.uk</a> Web: <a href="http://www.ceca.co.uk">www.ceca.co.uk</a>	

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The image on the front cover shows a UV liner being installed into a failed culvert at Parkeston Pumping Station in Harwich, Suffolk – this is the largest such installation ever undertaken in the UK. There is a video on the project, which you can view here <https://youtu.be/IRWzjs1t5HE>



## CECA (Southern) / CECA (South West) Finance and Subscriptions

Whilst services in CECA National, CECA (Southern) and CECA (South West) continue to be developed, subscriptions have been kept for another year at 2008 levels with a minimum subscription of £1,200 (+ VAT) and a maximum subscription of £30,000 (+ VAT). The subscription model is based on a multiplier of 0.045% of civil engineering turnover.

The current subscriptions model remains under close scrutiny by the Chairmen's Strategic Forum and the Executive Management Board. To help ensure that we continue to deliver our service whilst keeping pace with rising costs, CECA will be reviewing its subscription process during the year ahead. Members will of course be kept up to date of any changes in the process that may impact 2020 subscriptions.

We continue to explore alternative funding and appropriate sponsorship opportunities.

The finances of CECA (Southern) and CECA (South West) have been carefully managed, with quarterly reporting to the Board. A copy of the audited Annual Accounts for the year to 31 December 2018 has been sent to all member companies.



# Member Services

## CONSTRUCTION LAW AND COMMERCIAL HELPLINE

This Helpline provides contract law and commercial advice and is available to members of CECA (Southern) and CECA (South West). The free of charge telephone and email service is provided by Bezzant Ltd and provides members with an opportunity to speak directly to experts, thereby obtaining clear and practical advice based on their extensive experience.

The Helpline Service is available Monday to Friday from 9.30am to 4.30pm. To assist the advisors CECA members should provide clear and concise information on the issues they seek assistance with.

The telephone number for the Helpline Service is:  
**01489 578877**

or alternatively, CECA members can send their question by email to:  
**enquiries@bezzant.co.uk**

## LM3 SOCIAL VALUE MONITORING TOOL

CECA (Southern) has acquired a licence for LM3 and have agreed a mechanism for members to access two of Impact Measurement's tools free of charge. Each member has access to unlimited use of the Predictive module and one use of LM3 live. LM3 Online enables any organisation to measure its economic impact by analysing any expenditure on any geographic area using current data. LM3 Online automates the whole process. Simply upload the spending data of the budget you wish to measure, such as a contract or company turnover; specify the target local area, and the system does all the surveying and calculations. While there are several systems on the market, this has the advantage of being one that is recognised by public sector clients.

## HEALTH & SAFETY

CECA has in-house expertise that is freely available to all members and prepares annual accident reporting statistics for civil engineering construction sites.

Contact: Peter Crosland,  
National Civil Engineering Director  
E: [petercrosland@ceca.co.uk](mailto:petercrosland@ceca.co.uk)  
M: 07717 541451

## TECHNICAL & ENVIRONMENTAL ADVICE

CECA ensures members are kept up to date with all the latest developments.

Contact: Peter Crosland,  
National Civil Engineering Director  
E: [petercrosland@ceca.co.uk](mailto:petercrosland@ceca.co.uk)  
M: 07717 541451

## EMPLOYMENT

CECA is directly represented on the Construction Industry Joint Council (CIJC) Working Rule Agreement (WRA), and updates members with regular briefings.

Contact: Gerry Lean (Employer's Secretary to CIJC)  
E: [cijc.wra@hotmail.co.uk](mailto:cijc.wra@hotmail.co.uk)  
M: 07778 809480

**Working Rule Agreement** – Copies of the new edition of the CIJC WRA (Rev Aug 2018) are available to members free of charge.

## TAXATION

CECA provides members with a free monthly taxation briefing. Member queries on taxation issues are generally dealt with by Liz Bridge via email.

Contact: Liz Bridge  
E: [liz@thetaxbridge.com](mailto:liz@thetaxbridge.com)  
M: 07770 478559

## TRAINING & DEVELOPMENT

CECA has two in-house experts in training provision and delivers industry-led training for members in all regions at no additional charge or significantly discounted rates.

Contact: Briony Wickenden, Head of Training & Development, CECA (Southern) / (South West)  
E: [brionywickenden@cecasouth.co.uk](mailto:brionywickenden@cecasouth.co.uk)  
M: 07824 696405

# CECA (Southern) Chairman's Statement

Nearly nine months into my role as chairman of CECA (Southern) and our infrastructure industry continues to operate in a world of some uncertainty. Not a consequence of Brexit alone, but from a more fundamental issue; a perception that our industry cannot deliver to programme, budget or even quality. This impacts on investor confidence and willingness to support the major infrastructure projects that are vital for both CECA members and the UK to deliver sustainable economic growth.

Our challenge as an industry is to affect the change that will dispel this perception and increase both customer and investor confidence in us. CECA is ideally placed to support this process, having a UK wide connectivity with governments, regional bodies, trade associations, institutions, societies, key public and private employers. This, combined with the range of CECA member organisation size and diversity, can bring an almost unique clarity and transparency on the key issues required to better inform the relevant parties, helping to support greater collaboration and unlocking innovative change to improve outcomes.

CECA looked to increase focus during 2018 on Equality, Diversity and Inclusion (EDI), understanding that a diverse workforce is better placed to unlock innovation and support change. I oversaw the inaugural CECA (Southern) Lunch in November, designed to increase event accessibility. A small step in an industry where females only represent 12% of our industry workforce compared with a national average of 47% across all other industries.

Great things are already happening within our industry as shown at the "Construction News Inspire me" awards, where some truly inspirational individuals are working towards providing EDI balance.

However, I believe that to ensure greater workforce diversity we must start at the point of recruitment; engaging with and promoting our broad civil engineering industry within our education systems through initiatives such as CECA's Be Fair Initiative and CITB's GoConstruct. I applaud the CECA members who are already championing similar engagements, because, without these early interventions, those entering colleges and universities will not identify with the opportunity to be part of our industry.

It is within your gift as employers to make the construction industry even more appealing to young female and BAME school leavers. Engagement with schools set the scene and increase general awareness, but it is through effective work placements that we can capture their hearts. We are already getting it right for most graduates and university student placements, but not always so for school and college aged children. As a sector we must ensure that the behaviour behind delivering work placement conveys the importance with which we value each and every candidate.

*Continued on next page*



Let's ensure that all our members play an important role in demonstrating to these young school leavers just how rewarding our industry can be even if some will say it is cold, wet and muddy. I challenge anyone to find a more fulfilling and enjoyable industry, so now let's convince the younger generation that this is the case.

Returning to Brexit, CECA, primarily through our chief executive Alasdair Reisner, has been working on behalf of members to try and prepare for the impact of Brexit on our industry. Over the last 12 months as CECA we have; established a "CECA Brexit Impacts on Employment" working group to identify and address specific issues relating to employment of EU migrants; worked collaboratively with CITB and other industry federations to ensure a consistent approach to Government on Brexit employment matters; are developing a cross-industry survey to identify skills pinch-points post-Brexit; and investigating a potential sector-based approach to migration post Brexit.

The focus is understandably on employment and availability of resource, at least in the short to medium term, where the availability of resource is going to be a factor influencing the industry landscape and particularly within the CECA (Southern) region.

A 2017 Labour Force Survey indicated that of the 2.1m people working in construction nationally, 270,000 were born outside of the UK and 130,000 of these were born in the EU, but in London and the South 35% of the construction industry is born in the EU. According to the CITB, the construction industry will require an additional 45,000 new recruits annually to meet current demand, so the stretch on resource looks even worse, making initiatives to get a wider demographic workforce into our industry even more important.

In summary, let's approach uncertainty as an opportunity to bring about positive change, inspiring a wider age and gender demographic into our industry, collaboratively working together across sectors and the wider industry to better assure outcomes, and creating an improving perception of our industry to generate enough confidence in the industry backers to unlock investment in our infrastructure. In the CECA (Southern) region alone this includes HS2 (Southern section); Heathrow 3rd Runway; Lower Thames Crossing; Cross Rail 2 and A303 Stonehenge.

Finally, may I wish all our members every success in 2019 and thank Seamus Keogh who stepped down from our Board in November 2018 for his support and commitment during his tenure as both Board Director and Chairman. His contributions have ensured that CECA (Southern) Ltd remained an industry voice to be listened to.



**Brian Crofton**  
Chairman, CECA (Southern)

# CECA (Southern)

## Liaison with clients and other bodies

### HAMPSHIRE COUNTY COUNCIL (HCC)

The Directors for both Southern and South West have been in regular engagement with HCC regarding GEN3 and GEN4. HCC were keen to engage with CECA to maximise the learning from GEN3 to develop the final model for GEN4 and members involved with GEN3 provided feedback to HCC via CECA. On 18 January 2019, CECA (South West) Director, Paul Santer, attended HCC's GEN4 Framework Engagement morning. Neil O'Connell, Chief Engineer (Contracts) with HCC, will be attending our Members' Meetings in London on 28 February 2019 and Exeter on 13 March 2019 to update members on GEN4.

### INNOVATION SOUTH

On 27 March 2018, CECA (Southern) Director, David Allen, attended the Innovation South Showcase, our region's equivalent to the Northern Powerhouse. Innovation South is an alliance of companies, universities and public authorities spanning eight Southern counties from Dorset to Kent (with a GDP equivalent to that of Denmark), who have come together to champion and promote the South of England as a powerhouse of digital technologies, innovation and international trade. The access to funding and guidance and support for innovation being provided is already having an impact, supporting SMEs, and providing lender confidence to get innovation to the customer. <https://www.enterprisem3.org.uk/innovation-south-sia>.

### NETWORK RAIL

Our regular liaison meetings with Network Rail IP Southern were put on hold in 2018 due to the procurement process for CP6. David Allen and Bill Free, CECA Rail Director, are due to meet with Cameron Burns shortly to discuss the reinstatement of these meetings in 2019.

### GREATER LONDON ASSEMBLY (GLA) – INFRASTRUCTURE AND DEVELOPMENT COORDINATION

The GLA are applying for statutory powers to coordinate all future Infrastructure and Development projects within London. This will impact on London's LAs, highway and rail organisations, the utilities, government back projects and private developers. CECA has engaged with the GLA during development of the draft GLA Infrastructure & Development Coordination Business Case on behalf of its members and will continue to track its progress.

### CECA (Southern) Membership

CECA (Southern) currently has 69 members and 8 associate members and is pleased to welcome the following new members who have joined during 2018/19:

- Donseed UK Ltd (Associate Member)
- Four-Tees Engineers Ltd (Associate Member)
- Speedy Asset Services Ltd (Associate Member)



## TRANSPORT FOR LONDON (TfL)

David Allen has met with TfL during the year to promote greater engagement between CECA members and TfL. This engagement will continue and TfL will attend a member meeting in 2019 to increase member awareness of anticipated future work opportunities.

## TfL 'TRANSITIONING TO A ZERO-EMISSION FUTURE'

On 31 May 2018, David Allen attended TfL's launch event 'Transitioning to a zero-emission future', where the Mayor of London, Sadiq Khan, launched an initiative to establish an expanded electric vehicle power supply network in collaboration with key London business, government bodies, power companies, innovators and key stakeholders. The initiative is to improve air quality, reduce carbon emission and improve the health and lives of Londoners. The transition to electric vehicles will happen by 2030. The use of electric vehicles needs appropriate, affordable and resilient infrastructure. This event marked the start of a series of stakeholder workshops to develop and agree the framework for a shared Electric Vehicle Infrastructure Delivery Plan for the Capital.

## LONDON FIRST

CECA (Southern) has been a support partner for this business campaigning group whose mission is to make London the best city in the world to business to keep the capital working for the UK. They cover a range of issues that include infrastructure and the built environment. They have championed London focused priorities arising from The National Infrastructure Assessment during their London Infrastructure Summit in September 2018, as well as the challenges that need to be unlocked to deliver the housing and built environment to help deliver a sustainable London during its Building London Summit.

## TRANSPORT FOR THE SOUTH EAST (TFSE) AND SUB NATIONAL TRANSPORT BODIES

David Allen has been in regular engagement with the TfSE, the sub national transport body for the South East. Other sub national transport bodies are Transport for the North, Midlands Connect, England's Economic Heartland, as well as Transport for London. These bodies have been set up to fill the void between national (government) planning and local authority planning. The South East is fundamental to the success of London and the wider economy. The TfSE geography covers the M4 corridor down to the Isle of Wight. The vision is to facilitate economic growth through developing a high quality, integrated transport system.

## ROAD HAULAGE ASSOCIATION (RHA) – TRUCK CARTEL LEGAL ACTION

The European truck manufacturers have admitted that they were guilty of a serious violation of EU competition rules and were fined over £2.5bn. The RHA is leading the legal action against the truck manufacturers involved in the Truck Cartel to obtain compensation for road transport operators who purchased or leased trucks between 1997 and 2011. The RHA believe haulage operators paid too much for trucks purchased or leased during the cartel and for a period afterwards and that they are entitled to compensation. Operators are entitled to claim for the difference between what they paid for the trucks and what they would have paid if the cartel had not existed.



This is open to any company, firm, or person who purchased or leased a truck registered in the UK for road haulage from 1997 onwards. Operators can claim for trucks purchased outright or on finance or leased or second-hand trucks between 1997 and 2011. Trucks need to be 6 tonnes and over. The RHA believe operators could get back as much as £6k per truck. There is no cost to join the RHA collective claim and you don't have to be an RHA member. In association with CECA, the Road Haulage Association ran a Webinar on 18 December 2018 for members to ascertain if they could be due compensation. Further details can be found at <https://www.truckcartellegalaction.com/>.

### UK HIGHWAYS 2018

CECA was an official supporter of this year's event, where industry leaders from across the sector gathered to hear about the innovations, alliances and focus on both delivering, maintaining and using the highways of tomorrow. Alasdair Reisner, CECA Ltd Chief Executive, led the debate on "CECA's Change Highways" and Dawn Karakatsanis, CECA (Midlands) Director, and the CECA team hosted a stand to engage with the cross-sector attendees. David Allen, CECA (Southern) Executive Director, engaged with the sub national transport groups to identify their priorities and potential interface with CECA (Southern) members.

### INSTITUTION OF CIVIL ENGINEERS – ENGINEERS INSPIRE EVENT – ICE 200 CELEBRATIONS

CECA (Southern) supported the ICE Branch Committee as part of their ICE 200 initiative at the Winchester Science Centre. Our members, representatives from IMechE, local consultants and universities supported an evening where over 300 school children and their parents/guardians got to hear about what makes our industry so special and to engage in practical challenges. Presentations were given by a number of speakers, including Libby Jackson from the UK Space Agency, members from the Bloodhound SSC (Supersonic Car) and young engineers who had taken part in overseas voluntary projects.



# CECA (Southern) Events

## MEMBERS' MEETINGS

These meetings are held on a quarterly basis in London and provide an ideal networking opportunity to meet fellow members. Speakers in 2018 included:

- Matthew Judge, Group MD, Anvil Group – 'Understanding Duty of Care to Drive Operational Resilience'
- Alasdair Reisner, Chief Executive, CECA – update on CITB, Rail and general CECA National update
- Jim Bristow, Kingston University – Innovate South
- Cantor Mocke and Mick Flynn, Environment Agency – update on Tideway, general best practice and Regulatory Statement 'Dewatering of Excavations to Surface Water'
- Stuart Ladbrook, Onwave – network technology
- Bill Free, CECA Rail Director
- Annette Kinsella, Employment & Skills Funding Agency (ESFA) – Apprenticeships and Apprenticeship Levy
- Graham Wren, CSCS
- Rupert Clubb, Transport for the South East
- Frank Gordon, Renewable Energy Asscn



## ANNUAL LUNCH

The inaugural CECA (Southern) Annual Lunch took place on Friday 2 November 2018 at the Lancaster London. The Lunch replaced the black-tie dinner held over many years and reflected feedback from members to create a less formal and more inclusive occasion to celebrate the achievements both of our industry and the young people who contribute so much to our success. Aside from member networking and the opportunity to host colleagues and clients, the Lunch included the presentation of the CECA (Southern) Training Awards – celebrating the remarkable achievements of the young women and men who are our rising stars. We were also delighted to welcome our keynote speaker, Debra Searle MVO, MBE, a professional adventurer, author, BBC presenter, gender equality advocate and inspirational speaker, who put poor performance at school behind her to start her first company at the age of 23 and who now runs a diversity consultancy and training company.

We would like to thank all those who attended for making last year's Lunch such a success and for raising in excess of £3,000 for our nominated charity SANE, a UK-wide charity working to improve the quality of life for anyone affected by mental illness. CECA is on a path which is helping to open the doors of our industry to a much wider demographic, encouraging the very best to get on board. It's essential we do this for a sustainable future. We moved to a lunch event to promote greater accessibility and it was clear to see that many members rose to the challenge clearly demonstrating that FIR is already embedded within some members' business cultures.

We have refreshed the date and venue for the next Annual Lunch, which will take place on Friday 5 July 2019 at The Brewery, London.





# Training

## TRAINING AWARDS

The CECA (Southern) training awards recognise exceptionally talented new entrants to our industry, as well as those that have served the industry well over the years. Winners received an engraved memento and a cheque for £500. The 2018 awards were presented at the Annual Lunch in London by CECA (Southern) Chairman, Brian Crofton.

The Awards video can be found here.  
<https://www.cecaco.uk/cecaco-southern-awards-2018/>

- **Most Promising Apprentice 2018**  
Giovanni Di Filippo (Taylor Woodrow)
- **Most Promising Trainee Quantity Surveyor 2018**  
Batoul Hawila (Costain)
- **Most Promising Trainee Civil Engineer 2018**  
Jack Raftery (VolkerFitzpatrick)
- **Outstanding Contribution/Lifetime Achievement Award 2018**  
Tony O'Toole (Clancy Docwra)
- **Safety Initiative and Innovation Award 2018**  
Alex Wiggins (Dyer & Butler)



From left to right: Giovanni Di Filippo, Batoul Hawila, Jack Raftery, Debra Searle, Brian Crofton, Alex Wiggins, Tony O'Toole



## CONTRACTUAL SEMINARS

We continued our very successful programme of contractual seminars, with in excess of 400-member delegates attending. The training was provided by Mark Bezzant, Director, Bezzant Ltd. Bezzant Ltd specializes in construction law and commercial matters and Mark is highly respected in the industry for his vast experience and specialist knowledge. These seminars are free to members and include comprehensive notes for each seminar. Topics covered in 2018 were:

- NEC3 Engineering and Construction Subcontract (April 2013 Edition)
- Defined Cost under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Preparation and relevance of the Contract Data for the NEC4 Engineering and Construction Contract
- Compensation events under the NEC4 Engineering and Construction Contract
- Programmes under the NEC4 Engineering and Construction Contract



## CECA MANAGEMENT DEVELOPMENT PROGRAMME

This programme, run by Robert Bilbrough Associates, is designed for middle and senior managers operating in a civil engineering environment. Six full-day workshops were held during the year with the aim to provide each manager with the tools and techniques for them to bring about change and development, on both a personal and business level. In addition, the programme provided an opportunity for managers to consolidate their learning by obtaining a QCF Level 6 or 7 vocational qualification in construction recognised by CSCS and professional institutions. The six workshops were complemented by two site visits from a qualified and experienced assessor.

## ADDITIONAL TRAINING

CECA (Southern) also ran the following additional training events for members during 2018:

- Management of Sub-Contractors course (Robert Bilbrough Associates)
- ISO 44001 Awareness Workshop
- Rail Mock Trial
- General Data Protection Regulation (GDPR) Workshop
- Senior Commercial Directors' Forum – Payment Update, Case Law Update and Focus on Performance Bonds

# 2019 Action plan for CECA (Southern)

## Overview

The CECA (Southern) focus for 2019 will remain on the priorities driven by our members, i.e. promoting initiatives that support fair payment, efficient procurement practices, better supplier engagement, easier access to the revised CITB process, skills improvement and recruitment of key resources, behavioural and cultural developments. All are intended to support a sustainable future for our members.

We will continue engagement with key clients, authorities and LEPs whilst increasing our exposure to both the Sub National Transport Groups and City Groups that also look to influence government on spend priorities. We will also look to increase a mutual awareness between the key players in the region and CECA members to help support better outcomes.

## CECA (SOUTHERN) LTD ACTION PLAN 2019 TARGETS

### Membership

- Continue member engagement visits and support on key issues.
- Promote an increase in membership levels and encourage associate membership from aligned organisations that will add value to our members.
- Promote opportunity for member participation in Industry Affairs and on CECA forums.

### Key Client/Supplier Engagement

- Meet with Network Rail Route Asset Management and Infrastructure Projects teams. Organise a member liaison event/engagement at a members' meeting.
- Run an Introduction to Rail Event in East Anglia to introduce non-rail members to the industry.
- TfL to present at a members' meeting and through a programme of continued engagement.
- Continue to engage with the GLA on issues influencing our sector.
- Hampshire County Council will provide updates on their plans for GEN4 at members' meetings and ongoing engagement with CECA.
- Engage with Kent County Council on member opportunity within their county.
- Continue liaison with London First.

### Cross Sector Alliances

- CECA (Southern) will continue to engage with and promote cross sector alliance opportunities.

### Engagement with Sub National and Regional organisations

- Continue engagement with the key organisations influencing our sector within the CECA (Southern) region.

### School & College Engagement

- Support aligned regional organisations to outreach to the next generation of civil engineering contractors in colleges, schools and academies within the region.
- Provide continued support to CITB's "GoConstruct" initiative

### Training, Recruitment and Development of Potential

- Run a programme of training courses on a range of topics developed specifically for civil engineering contractors.

### Behavioural, Cultural and Occupational Health Issues

- Promote the CECA "Stop.Make a Change" stand down programme planned for 2019.

### Fairness, Inclusion and Respect (FIR) / Equality, Diversity and Inclusion (EDI)

- CECA (Southern) will again embrace FIR/EDI across its portfolio of activities, including leading at the Inspiring Change Conference and Awards on 21 May 2019.
- Support 'Women In Civil Engineering' initiative to provide women from outside the sector with some basic training and work experience.

## CECA (South West) Chairman's Statement

As I reflect on what has been a busy and enjoyable two years as chairman of CECA (South West), I can take this opportunity to note our successes over the last 12 months.

As BREXIT fast approaches and with it comes inevitable delays in some private sector schemes, there are still many positives in the South West. The public sector is pushing through a growing list of infrastructure opportunities and, while housing prices remain relatively flat, the new-build sector remains buoyant.

Company failures have impacted adversely on SMEs in the supply chain. However, the South West appears to have fared better than other regions, but it does highlight the urgent need for fairer payment terms. This is a key focus for CECA this year, who is working hard to address this issue with regular ongoing engagement with Government and a payment summit planned for the summer. The abolition of retentions also forms a key part of these discussions.

During 2018 we continued our client liaison visits and engagement. In fact, clients' recognition of CECA in the South West continues to grow. CECA (Southern) and CECA (South West) worked closely with Hampshire County Council, providing member feedback on their experiences with the GEN3 framework and advising on improvements in the roll-out of GEN4. This again highlights the value clients place on CECA opinion and the influence it provides our members.

CECA will shortly be publishing a guide to be used as a reference tool for local authorities and public sector clients when planning procurement. This builds upon CECA's Procurement Report, first published in 2016, which identified the challenges in infrastructure procurement and offered solutions to those challenges.

It is extremely encouraging to report that we have continued to grow our links with Plymouth, Exeter and Bath Universities as well as Bridgwater and Taunton College. CECA has supported member companies in their apprenticeship programmes, connecting companies to potential apprentices and further engaging with colleges and universities to promote apprenticeships and degree apprenticeships. CECA is launching a campaign to help create 5,000 new apprentices across the country by 2020 which will provide benefits to all of us.

I am extremely pleased that the South West Foundations Group is now up and running with a packed agenda for 2019. The group is focused upon attracting young people/new entrants into civil engineering contracting while providing our members' younger staff with networking and CPD opportunities. The success of this group will depend on member participation and I would encourage all member companies to get involved.



*Continued on next page*

Our South West membership has continued to grow during 2018 with increased attendance at member meetings and greater participation in CECA (South West) events. Our annual lunch in 2018 was extremely well supported with excellent feedback from the day.

CECA's continued commitment to training and seminars is widely recognised as a valuable membership benefit. Furthermore, it is encouraging to all involved that the events and seminars continue to be widely supported and utilised by members.

As I prepare to hand over the CECA (South West) chair to Dave Ellis, I would like to thank our Director, past chairmen and wider CECA team for the valuable support and guidance I have received over the last two years and would like to wish Dave all the best for his coming role. Finally, I hope you all enjoy a prosperous and rewarding 2019.

A handwritten signature in black ink, appearing to read 'Jon Benton', with a large, stylized loop at the end.

**Jon Benton**  
Chairman, CECA (South West)



# CECA (South West)

## Liaison with clients and other bodies

### CLIENT LIAISON MEETINGS

Liaison Meetings have been held with Bristol Water, South West Water, Cornwall Council and Wiltshire Council.

Paul Santer has also had 1:1 meetings with a number of clients, with a view to arranging a future liaison meeting or engagement at a members' meeting. These include Babcock International (Devonport Dockyard), Bristol Port, Associated British Ports, RNLI, EDF Energy (Hinkley Point C), Devon County Council, Hampshire County Council (re GEN4), Highways England and the Environment Agency.

### Network Rail

CECA (South West) continued its regular programme of liaison meetings with Network Rail IP Western and supported the CP6 Supplier Event in Swindon on 12 July 2018. It is the intention to continue this programme of liaison meetings in 2019 and Paul Santer will be meeting with the new IP Western Director, Bryan Keetch, who has taken over from Paul Stanford.

### South West Highway Alliance Conference

Paul Santer attended the SWHA Conference in Bristol on 14 June 2018 and represented CECA on the afternoon panel session 'Delivery Challenges and Solutions'. The Alliance is a partnership of fifteen highway authorities in the South West of England that have formally agreed to work collaboratively to deliver more efficient highway services. The conference focussed on funding issues and delivery challenges and solutions.

### South West Business Council

By invitation, Paul Santer sits on the advisory board of the South West Business Council (SWBC, formerly the Devon and Cornwall Business Council) in order to provide the wider business community with an insight into construction issues facing contractors in the region. Paul will also be participating in the newly-established 'Infrastructure' special interest group of SWBC which will focus on key transport links and infrastructure for energy supply and distribution in the region. On Friday 15 June 2018, Paul Santer attended the SWBC Conference at Plymouth University along with one or two CECA members, including SWH. The focus of the half-day event was on attracting and retaining talent in business.

### CECA (South West) Membership

CECA (South West) currently has 29 members and 4 associate members and is pleased to welcome the following new members who have joined during 2018/19:-

- Mildren Construction
- Gilpin Demolition (Associate Member)

## CECA (South West) Liaison with Schools and Universities

### UNIVERSITY OF PLYMOUTH

CECA (South West) continues to have strong ties with the University of Plymouth and sits on its Civil Engineering Industrial Advisory Committee.

### INDUSTRIAL PLACEMENT AWARD 2017/18

CECA (South West) was pleased to make an award to Plymouth University undergraduate, Michael Wilcox, who was judged Best Plymouth University Industrial Placement for his placement year with Dyer & Butler, whilst studying for a BEng (Hons) Civil Engineering Degree. Michael was presented with his Award at the Annual Lunch in Torquay in October.

### UNIVERSITY OF BATH

CECA (South West) has also forged a similar relationship with Bath University.

### INDUSTRIAL PLACEMENT AWARD 2017/18

CECA (South West) was delighted to present an award to Bath University student, Ana Johnson Portales, for her outstanding performance during her placement year with Skanska as part of her MEng (Hons) course in Civil Engineering.

### UNIVERSITY OF EXETER

CECA (South West) is also looking to develop an ongoing relationship with Exeter University, who are keen to engage with CECA.

### BRIDGWATER AND TAUNTON COLLEGE

The College is also keen to engage with CECA and Paul Santer is in regular contact with Simon Brewer, Head of Civil Engineering. Simon also attended one of our quarterly members' meetings to update members on what the College can provide.



### CECA SOUTH WEST FOUNDATIONS GROUP

The CECA SW Foundations Group was set up in October 2018 comprising enthusiastic young graduate engineers and technicians in the region who have a passion for our industry. The idea for the group is to develop its own agenda (e.g. reaching out to young people, addressing environmental concerns, exploring new technologies). The Group is chaired by Jack Walker (Dawnus Construction) with support provided by the CECA (South West) Director, Chair and Vice Chair. Other members are Connor Speake (Teignmouth Maritime Services) and Hugo Wellum (Balfour Beatty). We would very much like some others to join them, so if you have a young, energetic engineer or technician in your employ who fits the description above please let us know. The Group will hopefully encourage wider participation in CECA activities generally by young people and help to future-proof our organisation for years to come. It has its own CECA logo, website page, email address and LinkedIn account. The Group has also presented to Bath University about industrial placements, contacted various other schools, colleges, universities and organisations and is rolling out an ambitious programme of events during 2019.



### SALTFORD PRIMARY SCHOOL

CECA (South West) Director, Paul Santer, attended Saltford Primary School on 7 March 2018, along with graduate engineers, Kate Mortimer (Interserve Construction) and Dewi Liiv (Griffiths). 120 children were tasked with building the strongest bridge out of straws and sellotape. A group of four 8-year-old girl pupils won the competition! Prizes of mini eggs were awarded.

### WESTFIELD SCHOOL

Graduate Engineer, Dewi Liiv of Griffiths, and Paul Santer inspired Year 4 and Year 6 classes at Westfield Primary School near Radstock on 13 July 2018 by running a bridge building competition at the school's 'Fantastic Futures' event.

### OLDFIELD SECONDARY SCHOOL

Paul Santer and Jack Walker attended a school's engagement event with Year 7-13 pupils at Oldfield Secondary School Careers Fair on 10 July 2018.

### ICE CIVIL ENGINEERING EXTRAVAGANZA EVENT IN ROYAL WILLIAM YARD, PLYMOUTH

CECA (South West) exhibited at this event on 23 June 2018 with over 350 people attending, designed to attract young people into the industry. CECA offered a cash prize to youngsters who identified ten different types of civil engineering projects from a short video it ran.



### CORFE HILLS SCHOOL

CECA (South West) attended the school's Careers Convention evening on 7 November 2018. Jordan Anderson of Knights Brown provided invaluable support.

### LIKETOBE

LiketoBe is an online networking platform that helps to raise student aspirations by connecting educators and students with employers and professionals for real world career guidance [www.liketobe.org](http://www.liketobe.org). CECA (South West) is working with Antony Jinman, founder/CEO of LiketoBe, to establish CECA's profile on this site via our South West Foundations Group.





## CECA (South West) Events

### MEMBERS' MEETINGS

Members meet on a quarterly basis in Exeter, which gives them an opportunity to network, and regularly feature industry guest speakers. Speakers in 2018 were:

- Joe Paine, Suttle – Contracting from an SME's perspective
- Alex Chinchin, Divisional Port Mgr, South West Coast, Associated British Ports
- Tim Wood, GWR & Jeff Iggo, Spencer – Long Rock (Penzance) Depot Enhancement
- Paul Stanford, Route Delivery Director, NR IP Western – Wellbeing
- Sarah Landen, Development Capacity Programme Manager, Bristol Airport
- Angus Hamilton, CITB
- Briony Wickenden, Head of T&D, CECA South West – training, diversity and CITB
- Simon Brewer, Head of Civil Engineering, Bridgwater and Taunton College
- Olav Lawrence, Knights Brown and Steve Cole, Somerset Safety – H&S incl occupational health and wellbeing
- Antony Jinman, LiketoBe
- Liz Bridge – update on Tax
- South West Foundations Group – Jack Walker, Dawnus Construction
- Alasdair Reisner – update on CECA activities
- Tim Wright, Ocuair Ltd



### CECA (SOUTH WEST) ANNUAL LUNCH

The 2018 Annual Members' Lunch took place at The Grand Hotel, Torquay on Friday 5 October, with 140 attendees. Aside from member networking and the opportunity to host colleagues and clients, the Lunch included the presentation of the CECA (South West) Training Awards – celebrating the remarkable achievements of the young women and men who are our rising stars. The guest speaker was Miles Hilton-Barber, blind adventurer and motivational speaker.





# Training

## TRAINING AWARDS

At the Annual Lunch, CECA (South West) was pleased to present awards to employees of member companies in recognition of their achievements in the industry.

- **Most Promising Apprentice 2018**  
Ashley English (South West Highways Ltd)
- **Most Promising Trainee Civil Engineer 2018**  
Jordan Anderson (Knights Brown)
- **Most Promising Trainee Quantity Surveyor 2018**  
Liam Derrick (Alun Griffiths (Contractors) Ltd)
- **Outstanding Contribution/Lifetime Achievement Award 2018**  
Phil Howard (BAM Ritchies)



From left to right:  
Jordan Anderson, Ashley English, Michael Wilcox, Ana Johnson Portales, Liam Derrick, Phil Howard, Jon Benton

## CONTRACTUAL SEMINARS

We continued our very successful programme of contractual seminars, with in excess of 500-member delegates attending. The training was provided by Mark Bezzant, Director, Bezzant Ltd. Bezzant Ltd specializes in construction law and commercial matters and Mark is highly respected in the industry for his vast experience and specialist knowledge. These seminars are free to members and include comprehensive notes for each seminar. Topics covered in 2018 were:

- Programmes under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Compensation event procedure and assessment under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Defined Cost under the NEC3 Engineering and Construction Contract (April 2013 Edition)
- Preparation and relevance of the Contract Data for the NEC4 Engineering and Construction Contract
- Compensation events under the NEC4 Engineering and Construction Contract
- Programmes under the NEC4 Engineering and Construction Contract





## CECA MANAGEMENT DEVELOPMENT PROGRAMME

This programme is designed for middle and senior managers operating in a civil engineering environment. Six full-day workshops were held with the aim to provide each manager with the tools and techniques for them to bring about change and development, on both a personal and business level. In addition, the programme provided an opportunity for managers to consolidate their learning by obtaining a QCF Level 6 or 7 vocational qualification in construction recognised by CSCS and professional institutions. The six workshops were complemented by two site visits from a qualified and experienced assessor.

## ADDITIONAL TRAINING

CECA (South West) also ran the following additional training events for members during 2018:

- Management of Sub-Contractors course (Robert Bilbrough Associates)
- ISO 44001 Awareness Workshop
- Rail Mock Trial
- General Data Protection Regulation (GDPR) Workshop



# 2019 Action plan for CECA (South West)

## Overview

Whilst some CECA regions remain prone to greater turbulence in terms of workload, CECA (South West) members continue to steadily fill their order books and deliver high quality civil engineering projects without a lot of fuss. Indeed, Hinkley aside, there would appear to be an abundance of good prospects for South West contractors in the year ahead. With funding either already allocated or pending imminent approval, there are a wide variety of regional projects needing to be delivered including major highways, flood alleviation improvements, upgrades to the local rail network and important strategic infrastructure for the MoD. By engaging regularly with South West customers, CECA will continue to keep members informed of framework and other work opportunities well in advance of the formal procurement process.

In addition to ongoing liaison with the region's key infrastructure organisations, CECA (South West) is working hard to support members in developing employee skills and attracting apprentices and new entrants at every level. CECA (South West) members continue to play their part in addressing pertinent issues affecting our industry nationally such as fairer payment terms, more relevant procurement methods, improved mental health awareness and reinforcement of the FIR agenda.

Recruitment of new members and a substantial increase in existing member participation in CECA (South West) events throughout 2018 will inevitably continue into 2019.

Membership of the newly-formed South West Foundations Group is steadily growing, with an ambitious programme planned for 2019. The early involvement in CECA of our young engineers and technicians will provide a fresh perspective on our industry whilst futureproofing CECA (South West) for many years to come.

## CECA South West's Action Plan for 2019 comprises the following targets:

- Recruit new members and associate members to strengthen the CECA (South West) community with a view to becoming self-sufficient by 2023; secure 4 new company members and 2 new associate members in 2019.
- Revisit members, as appropriate, to find out how CECA (South West) services should improve in 2019 and beyond.
- Secure sponsorship for the 2019 Annual Luncheon – minimum of 2 sponsors.
- Deliver a minimum of 6 client liaison meetings in 2019.
- Deliver a full suite of training courses to include NEC3/4 as a minimum; other courses to be rolled out subject to availability of CITB funding.
- Host quarterly members' meetings, featuring guest speakers who provide stimulating and informative responses to member issues.
- Hold quarterly South West Advisory Group (SWAG) meetings which provide industry knowledge and strategic direction to the Regional Director.
- Support 'Stop. Make A Change' by promoting H&S initiatives from and to South West members.
- Ensure ongoing engagement with CITB in order that members remain informed about apprenticeship training, upskilling resources and the funding available to do this.
- Maintain strong links with Plymouth and Bath universities and establish Exeter University as a third university partner to CECA (South West).
- Develop the newly formed South West Foundations Group and provide support as necessary for it to thrive and deliver upon its ambitious agenda to attract more young people into civil engineering.



# Appendix

## List of member companies

### CECA (SOUTHERN)

ACS Construction Group Ltd  
 Aggregate Industries UK Ltd  
 Albion Drilling Group Ltd  
 Avon Construction Ltd  
 Balfour Beatty Construction Services UK  
 BAM Nuttall Ltd  
 Barhale Construction Plc  
 Barton Plant Ltd  
 BCM Construction  
 blu-3 (UK) Ltd  
 Bouygues Travaux Publics (UK)  
 Breheny Civil Engineering Ltd  
 Britannia Construction Ltd  
 J Browne Construction Ltd  
 Buckingham Group Contracting Ltd  
 Clancy Docwra Ltd  
 Cleshar Contract Services Ltd  
 Cliffe Contractors Ltd  
 Coffey Construction Ltd  
 Colas Ltd  
 Colas Rail Ltd  
 Concrete Repairs Ltd  
 FM Conway Ltd  
 Costain Ltd  
 David Beecroft Ltd  
 Dyer & Butler Ltd  
 Eiffage Genie Civil UK  
 Erith Contractors Ltd  
 Farrans Construction  
 Ferrovia Agroman (UK) Ltd  
 Fox (Owmbly) Ltd  
 Galliford Try Infrastructure  
 GRAHAM  
 Graham Attrill Civil Engineering Ltd  
 Hanson Contracting  
 HOCHTIEF (UK) Construction Ltd  
 Interserve Construction Ltd  
 J Coffey Construction Ltd  
 Jackson Civil Engineering Group Ltd  
 John F Hunt Ltd

Kier Infrastructure & Overseas Ltd  
 KKB Remediation  
 Knights Brown Construction Ltd  
 Land and Water Services Ltd  
 McCODA Ltd  
 B & M McHugh Ltd  
 Morgan Sindall Const & Infrastructure Ltd  
 J Murphy & Sons Ltd  
 A H Nicholls & Sons Ltd  
 Osborne  
 Ovenden Allworks Ltd  
 PORR UK Ltd  
 Pro Direct Surfacing Ltd  
 R&W Civil Engineering Ltd  
 J B Riney & Co Ltd  
 Roadbridge Ltd  
 SB Civil Engineering Ltd  
 Sidewinderuk.com Ltd  
 Sir Robert McAlpine Ltd  
 John Sisk & Son Ltd  
 Skanska  
 TAG Construction Ltd  
 Tarmac  
 Taylor Woodrow (Vinci)  
 Toppesfield  
 V.S. Rail Ltd  
 VolkerWessels  
 Whitemountain Quarries Ltd  
 Wills Bros Civil Engineering Ltd

### Associate Members

Crouch Waterfall  
 Donseed UK Ltd  
 Four-Tees Engineers Ltd  
 Gavin and Doherty Geosolutions  
 Onwave UK Ltd  
 Speedy Asset Services Ltd  
 Stema Shipping UK Ltd  
 TCS Exhumation Services Ltd

### CECA (SOUTH WEST)

Aggregate Industries UK Ltd  
 BAM Nuttall Ltd  
 BAM Ritchies  
 Bridge Civil Engineering Ltd  
 Clancy Docwra Ltd  
 Concrete Repairs Ltd  
 Dawnus Construction Holdings Ltd  
 Dyer & Butler Ltd  
 Forest Traffic Services Ltd  
 E & J W Glendinning Ltd  
 Alun Griffiths (Contractors) Ltd  
 Hanson Contracting  
 HOCHTIEF (UK) Construction Ltd  
 I & H Brown Ltd  
 Interserve Construction Ltd  
 JSS Rail Ltd t/a Sisk Rail  
 Kier Infrastructure & Overseas Ltd  
 Knights Brown Construction Ltd  
 Mildren Construction Ltd  
 NRS Group  
 R&W Langley Ltd  
 Ryeach Ltd  
 SIAC Construction Ltd  
 Sir Robert McAlpine Ltd  
 South West Highways Ltd  
 Suttle Projects Ltd  
 Tarmac  
 Teignmouth Maritime Services Ltd  
 Tercon Ltd

### Associate Members

Blackhill Engineering Services Ltd  
 Drainology Ltd  
 Gilpin Demolition  
 Wessex Archaeology

CECA Regions

- SCOTLAND
- NORTH EAST
- NORTH WEST
- YORKSHIRE & HUMBERSIDE
- WALES
- MIDLANDS
- SOUTH WEST
- SOUTHERN

