

HS2 update

HS2

CECA SME Forum

12 May 2021



Progress report

Phase One

- Main construction works underway
- 15,000 jobs supported nationwide
- 270+ sites currently active



Prime Minister Boris Johnson visits Interchange site to launch the start of construction, September 2020

Phase 2a

- Royal Assent of Hybrid Bill achieved; construction to start in 2024



Phase 2b

- Hybrid Bill being prepared for route into Manchester
- The route into Leeds is part of the Integrated Rail Plan

Curzon Street Station



Past



Present



Future



Main works civils



Construction works at the Chiltern Tunnel

Main works and Stations Contractors



BBV Joint Venture

Main works between Birmingham and North Warwickshire



Align Joint Venture

Chiltern Tunnel associated works



EKFB Joint Venture

Main works from Warwickshire to the Chiltern Tunnel



SCS Railways Joint Venture

Main works within the M25



BBVS Joint Venture

Old Oak Common Station construction



MACE/Dragados

Euston Station construction



Supply chain opportunities

Examples

Service packages

- Occupational health
- Facilities management
- Site catering
- Security services
- Logistics management
- Waste management
- Materials supply

Professional services

- Surveying services
- Monitoring and measurement
- Specialist advice and consultants
- Photography and videography
- Printing

Works packages

- Utilities diversions
- General civils
- Piling/diaphragm wall
- Fibre-reinforced concrete
- Earthworks
- Structural steel work

Contractor SME opportunities – Civils

Delivery Area	Category	Package Name	Status	Forecast Value
Sub Lot 2B	Earthworks	Earthworks Package 2	Not Started	£ 1,532,119.92
Sub Lot 2B	Earthworks	Earthworks Package 3	Not Started	£ 856,266.45
Sub Lot 2B	Earthworks	Earthworks Package 4	Not Started	£ 3,831,717.85
Sub Lot 2B	Earthworks	Earthworks Package 5	Not Started	£ 5,224,637.00
Sub Lot 2B	Drainage	Temporary and Pre earthworks drainage	Not Started	£ 561,028.00
Sub Lot 2B	FRC	FRC Package 4	Not Started	£ 4,753,754.00
Sub Lot 2B	FRC	FRC Package 5	Not Started	£ 2,583,530.00
Sub Lot 2B	FRC	FRC Package 7	Not Started	£ 2,521,304.00
Sub Lot 2A	FRC	Footpath W130 overbridge	Not Started	£ 900,000.00
Sub Lot 2A	Earthworks	Glasshouse wood earthworks package	Not Started	£ 364,170.00
Sub Lot 2A	Drainage	Glasshouse wood temporary drainage	Not Started	£ 300,000.00
Sub Lot 2B	Drainage	Blythe Bypass Embankment - Landscape drainage Package	Not Started	£ 195,807.00
Sub Lot 2B	FRC	Horn Brook Cutting	Not Started	£ 1,100,263.00
Sub Lot 2A	FRC	Kenilworth Bypass Overbridge	Not Started	£ 2,370,000.00
Sub Lot 2A	FRC	River Leam Viaduct	Not Started	£ 2,150,000.00
Sub Lot 2A	FRC	River Avon Viaduct	Not Started	£ 465,694.01
Sub Lot 2A	FRC	Longhole Viaduct	Not Started	£ 716,554.85
Sub Lot 2B	Civil Works (Multi-Disciplinary)	Ponds Package - Beechwood Embankment	Not Started	£ 388,495.00
Sub Lot 2B	Drainage	Temporary drainage Package - Beechwood embankment	Not Started	£ 649,820.00
Sub Lot 2B	Civil Works (Multi-Disciplinary)	Carol Green Rail Underbridge	Not Started	£ 6,769,007.00
Sub Lot 2B	FRC	Park Lane Cutting (1st)	Not Started	£ 856,266.45
Sub Lot 2B	FRC	FRC Package 9 - Broadwells Wood	Not Started	£ 196,660.35
Sub Lot 2B	FRC	FRC Package 11 - Footpath W168 Accommodation Underpass	Not Started	£ 971,506.19

Contractor SME opportunities – Stations

Package Ref	Package Details	Package Description	Approx Value	ITT Issue date*	Start on Site*
SP1.5	Building Regulations Control	Building regulations support for duration of the project	TBC		
SP4.8	Topographical Surveying Framework	Call off Topographical Framework	TBC		
SP9.2	Waste Management	Provision of waste containers and collection	£550k	TBC	TBC
SP9.3	Fuel Supply	Provision of onsite fuel (Red Diesel)	TBC	TBC	TBC
SP9.4	Small Tools	Provision of on-site tool hire	TBC	TBC	TBC
SP9.5	External Logistics / Consolidation	Offsite storage provision and associated management	£11m	TBC	TBC
WP22	HS2 OCC Substations (HV, LV)	Provision & installation of substation to the HS2 station	£1m	May-22	Nov-23
SP14	Testing & Commissioning	Commissioning requirement of the M&E systems on integrated basis	£5m	Jun-25	Oct-25
SP15	Maintenance	Maintenance of commissioned M&E prior to project handover	£150k	Jun-25	Sep-25
WP1	Utilities Relocation & Termination	Call off utilities' relocation & termination framework	£6m	TBC	TBC
WP2	Enabling Works (1) Western Structures & SBS	Call off enabling works western structures & SBS framework	TBC	TBC	TBC

Shopping local

400,000 supply chain contract opportunities

Over half HS2 suppliers are local to the HS2 route

76% of line of route suppliers are SMEs



Our Shopping List

Creative Services

- Video & photography
- Graphic designers
- Stationary and printing
- Courier service
- Hoardings
- Road and site signage

Food & Catering

- On site catering service
- On site catering vans
- Meeting catering
- Drinking water
- Vending machines
- Local café/restaurants

Accommodation

- Renting/Apartments
- B&B/Hotel
- Site offices
- Temporary accommodation
- Modular buildings

Employee Services

- Entertainment & Leisure
- Local restaurants/café
- Health & wellbeing
- Hairdressers
- Recruitment
- Child care

Transport & Logistics

- Transport (individual and workforce)
- Traffic Marshalls
- Vehicle management planning system

Trade & Construction

- Builders merchants
- Machinery hire
- Painters/decorators
- Surveys
- Electricians & plumbers

Site Services

- Cleaners & facilities Waste management & disposal
- Clothing (PPE)
- Generators
- Vegetation clearance



Maximising opportunities for SMEs

Our approach since 2013

Clear pipelines and guidance

Information on future procurements, live procurements and awarded suppliers is published on the HS2 website. A detailed supplier guide, FAQs, technical documents and SME case studies are also provided.

Tender and contract requirements

Bidders for key contracts must outline how they intend to maximise opportunities for SMEs. Awarded suppliers must compete opportunities on a fair and transparent basis and advertise them on CompeteFor, a free to access online brokerage service.

Events, workshops and forums

HS2 Ltd runs extensive supplier engagement events across the UK to highlight opportunities and how to access them, for example our annual 'Meet the Contractor' event.

Business networks and trade associations

HS2 Ltd engages with a wide variety of business networks and trade associations to broadcast its messages to a wide audience and encourage SME participation across UK regions, nations and sectors.

Engagement Statistics

Over **5,000** businesses
directly engaged

HS2 awarded contracts
(direct & indirect)

2,150+ unique suppliers
98% UK & **71%** SME's

**2020 Meet the Contractor
event**

800 1-2-1 meetings

2,000 suppliers

400,000 social media impressions

Close to **100,000** views
of our Contract
Opportunities Table,
displaying contact details
of Tier 1 contractors

Over 800 subcontract
opportunities posted to
CompeteFor since 2017,
worth **£895m**

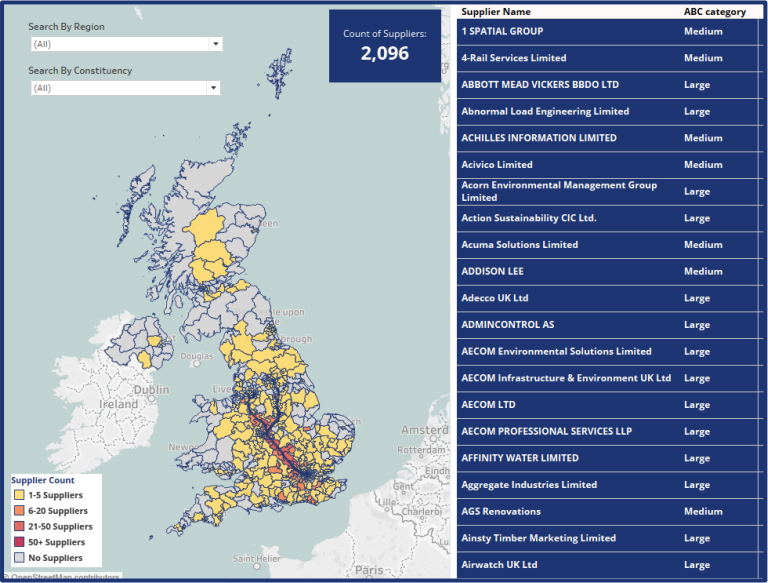
99% awarded to UK businesses

Supply Chain Bulletin
issued every quarter to
2,000 business
stakeholders

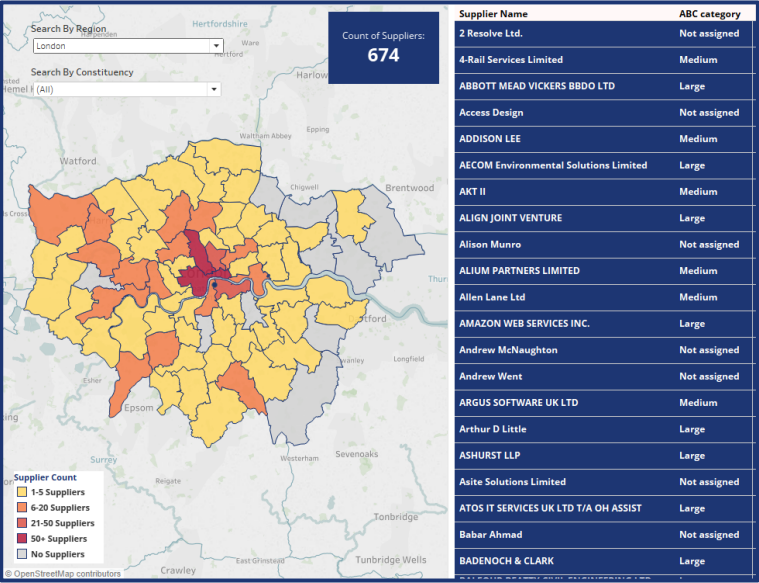


Supply chain map

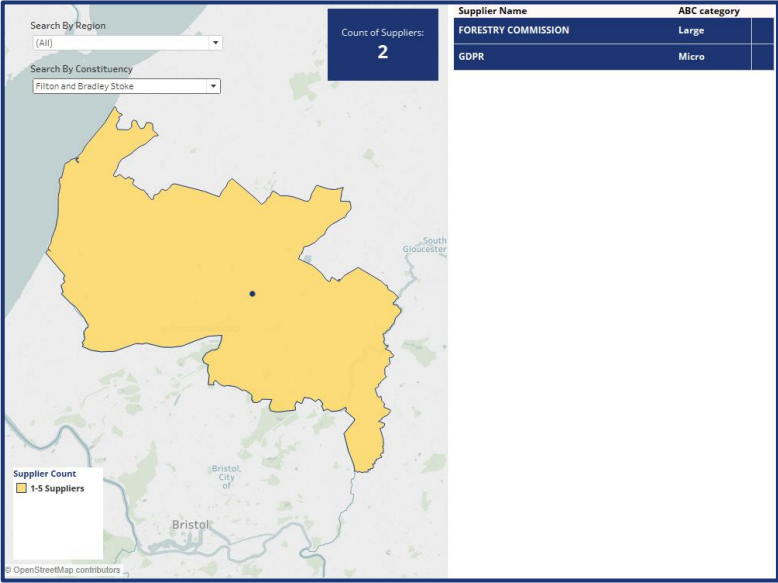
UK View



Region View



Constituency View



Top tips for bidding

- Register with the right online portals – **CompeteFor**
- Understand HS2's **vision, values and strategic goals**
- Have **policies in place** (H&S, Equal Diversity & Inclusion, Environment)
- **Weigh up** and consider partnering with other suppliers
- Build your **network** – attend events, webinars
- **Be ready** – have your boilerplate

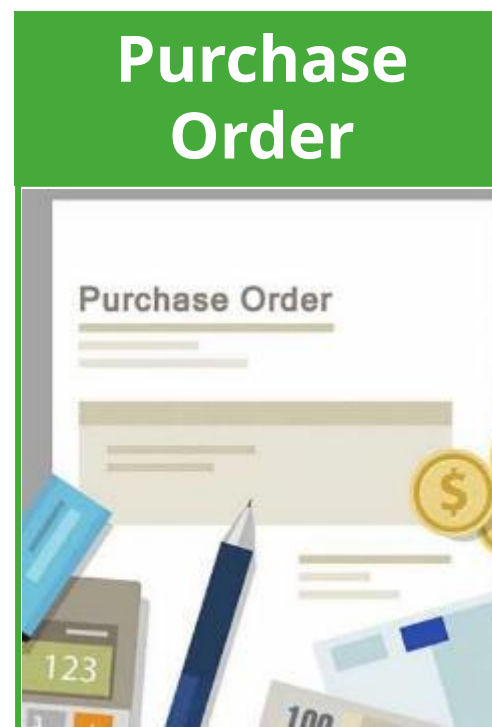


Top tips continued

- **Ask questions** if you are not sure
 - use the procurement portal
- Have a clear plan for responding
- **Evidence** your capabilities and be able to measure progress
- Consider any **case studies** –
what went well or could improve?
- **Answer the question**, consider any weightings
- Ask for **feedback**
- Use the **support services** available



If you're local to the route



Formal arrangements



High complexity

Low complexity

What you can do now

**View HS2
supplier
guidance**



www.hs2.org.uk

**Register on
CompeteFor**



www.CompeteFor.com/hs2

**Use free
industry
resources**



www.supplychainschool.co.uk

**Work with
business
organisations**



**LEPs, Chambers,
ACAS, etc**

**Contact us
directly**



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