

The background of the image consists of numerous concentric circles in various shades of purple, creating a tunnel-like or ripple effect that draws the eye towards the center.

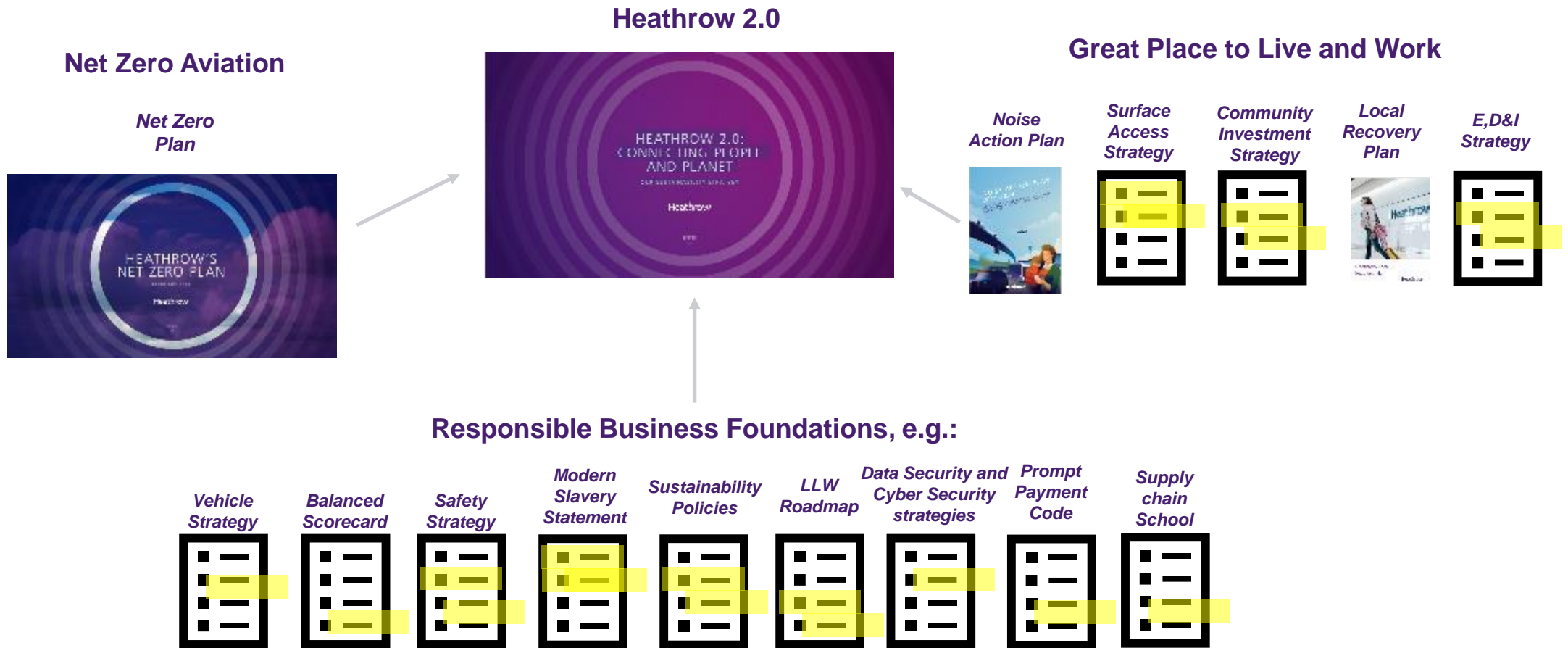
HEATHROW 2.0:
CONNECTING PEOPLE
AND PLANET

Heathrow

Safe and quality delivery



Responsible Business Foundations



Sustainability is more important than ever



15% of UK species are now under threat of extinction

Unemployment in West London boroughs has **doubled** during the pandemic



To avoid the worst effects of climate change we need to get to net zero by 2050, and **halve emissions by 2030**



We've achieved a lot in the last 5 years



2017

First UK airport
to become a fully
accredited
**Living Wage
Employer**



2020

Heathrow
became **carbon
neutral** for our
infrastructure



2021

**750 local
students** took
part in our virtual
work experience
programme



Heathrow 2.0 Connecting People and Planet.

Heathrow

Work with partners to support a nature network around Heathrow, connecting the Colne and Crane valleys via our biodiversity sites

Limit the potential harmful impacts of aircraft noise by reducing the number of people highly sleep disturbed and highly annoyed compared to 2019



External jobs, apprenticeships, and early career opportunities at the airport to help people build skilled, sustainable careers



Up to 15% cut in carbon in the air from planes in flight, and on the airfield and by shifting to new ways of operating, for example by using sustainable aviation fuel

Give back to 1 million people in our local communities, helping to improve quality of life

Reflect the diversity of our local community at all levels of our business to champion equality, diversity and inclusion

Engage our supply chain to deliver on our shared sustainability goals

Maximise reuse, recycling and recovery of materials used at Heathrow

Reduce NOx emissions from airside sources by at least 18%, contributing to cleaner air locally

At least 45% cut in carbon on the ground from transport, vehicles, buildings and infrastructure and our supply chain



Net zero aviation

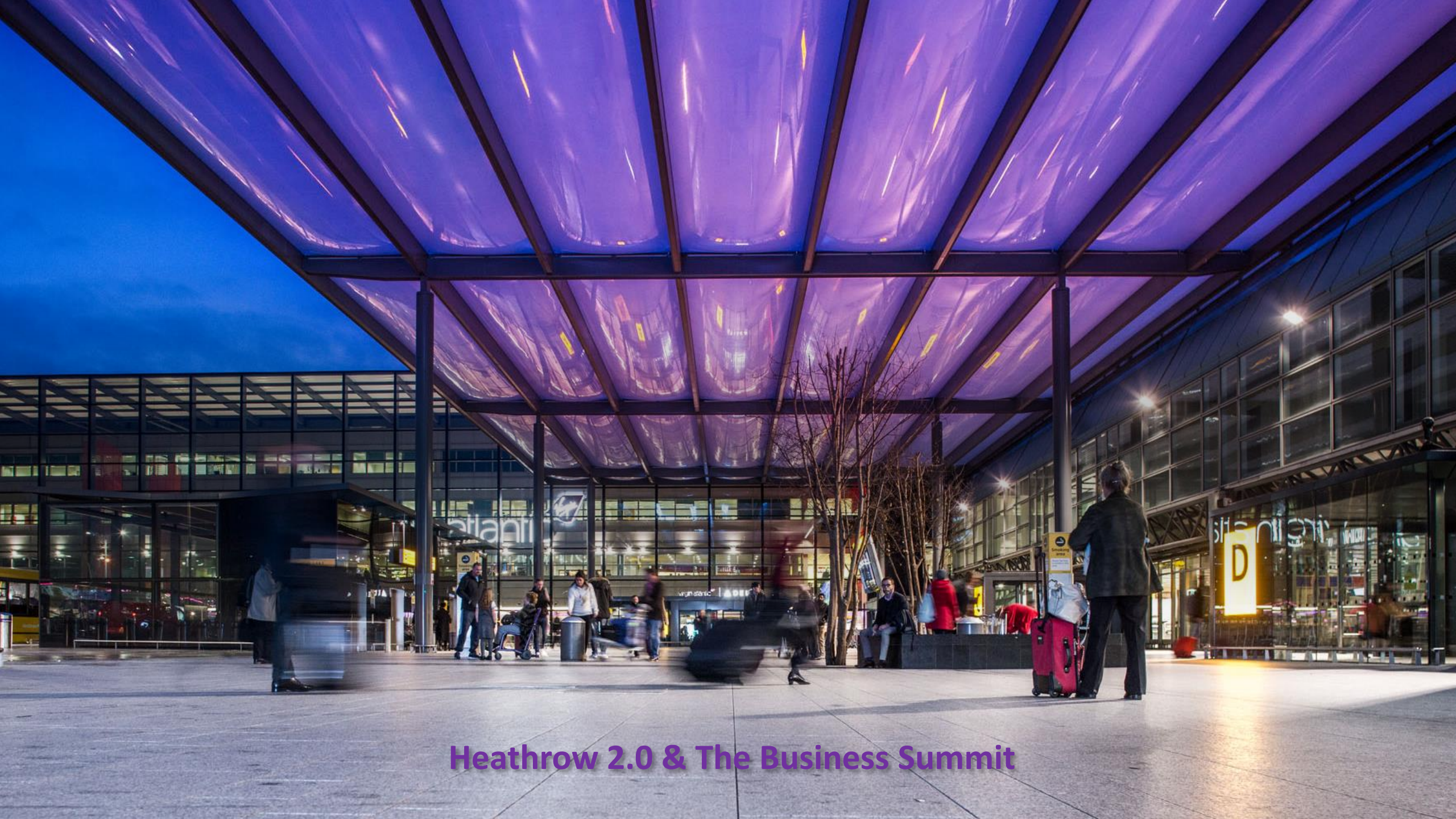
Taking the carbon out of flying

Great place to live and work

Better quality of life for colleagues and communities

Responsible business

Committed to doing the right thing



Heathrow 2.0 & The Business Summit



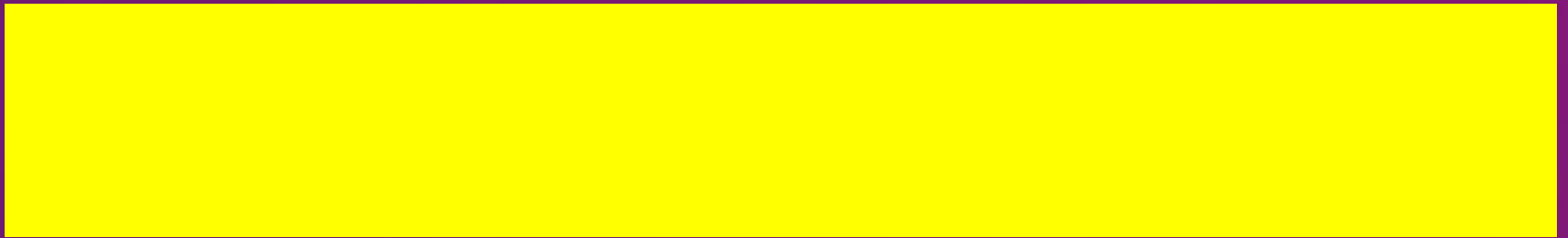
Supply chain:

- **Procure for value;** ensure Heathrow is procuring for value by implementing a Balanced Scorecard to identify and illustrate what is valued from the airport's supply chain, including the use of SMEs and local businesses.
- **Procurement opportunities;** add greater visibility of direct and subcontract procurement opportunities for SMEs in the local area.
- **Innovation and start-up;** encourage the establishment of innovation hubs for start-ups and businesses in the local area, encouraging engagement on aviation challenges.

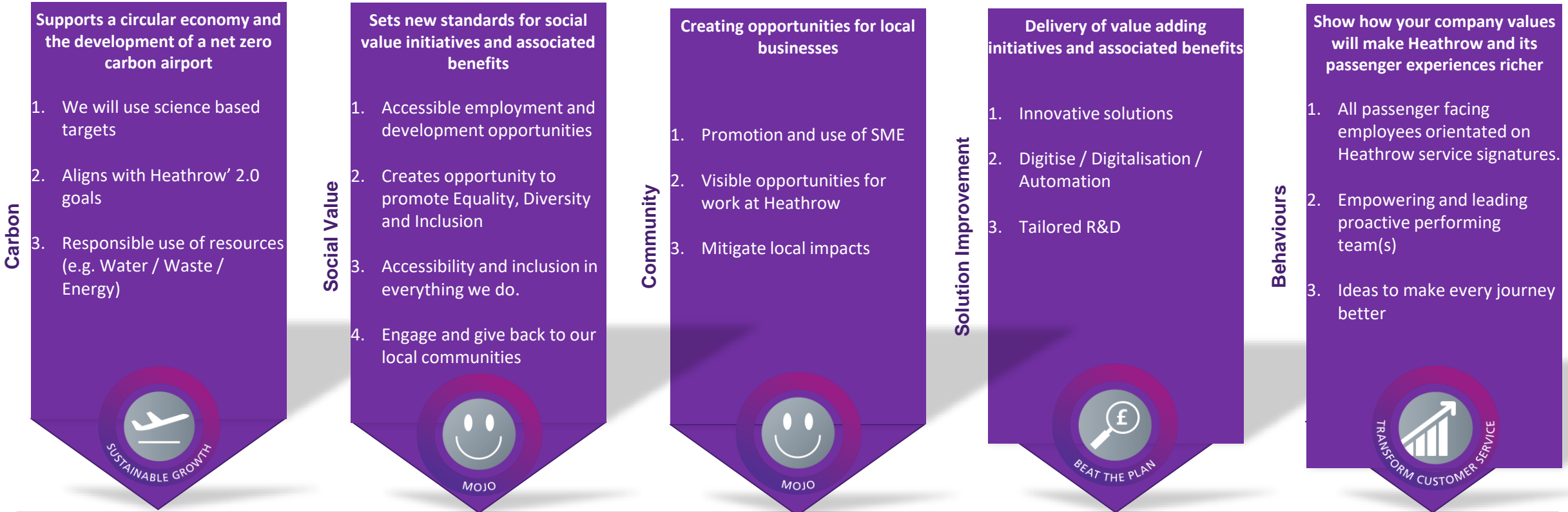


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Heathrow Partners Balanced Scorecard



Commitments Collaboratively Stretched & Converted to Contract **Indicators**

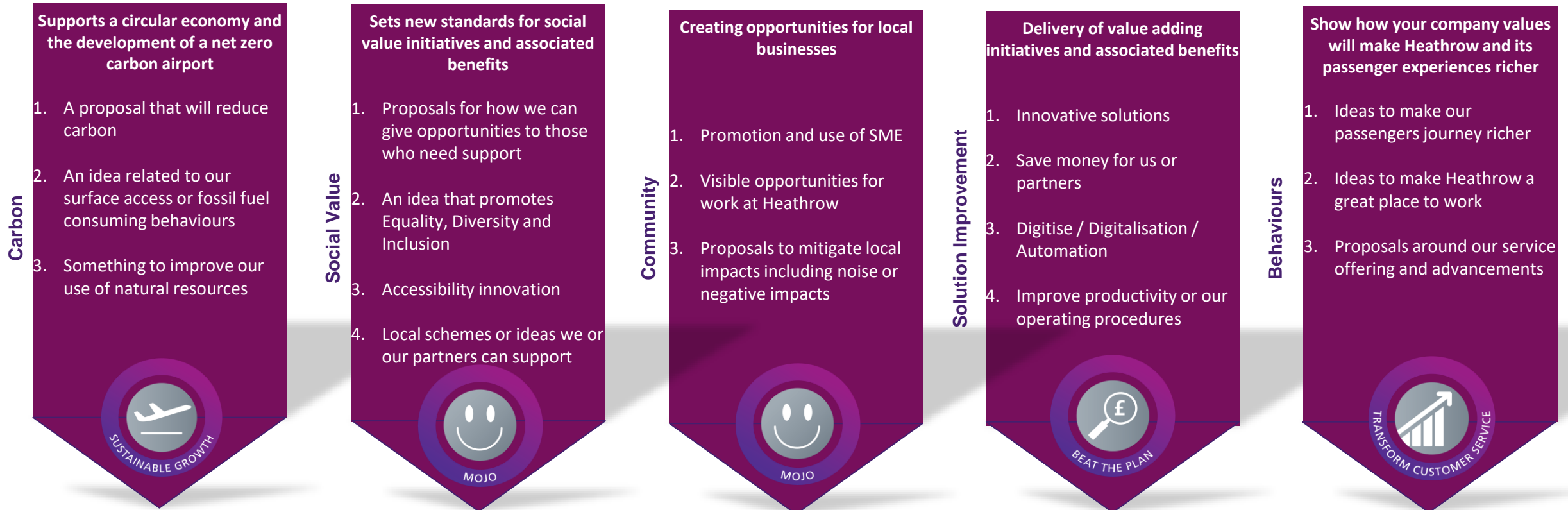
Tracked **Measurement** with Documented Policy & Process

Collaboration, New SRM and Evidence

Heathrow's Balanced Scorecard: The SME entry criteria

Proposals for Team Heathrow Investment: Time, People, Infrastructure & Funds

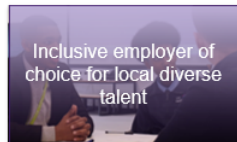
Proposals will contain one of the following value drivers for Team Heathrow



Balanced Scorecard: Areas of Measurement



No	Measurement	Desired outcome (Gold)
15	Community volunteering	Substantial portion of partner volunteering time spent in local borough's



No	Measurement	Desired outcome (Gold)
16	Experience of work	Substantial & quantifiable opportunities for career development for young people in HAL's local borough's
17	Apprentice opportunity	No of apprentices participating in shared scheme (TBC)
18	Equality of opportunity	High proportion of partner staff having undertaken unconscious bias training
19	ED&I Focus	All strategic partners with ED&I targets, networks & reporting in place
20	Local employment	People employed from HAL's local boroughs who had previously experienced barriers to work

Heathrow

Balanced Scorecard: Areas of Measurement



No	Measurement	Desired outcome (Gold)
1	Partner participation in SAF schemes	More SAF demand, more economies of scale, more SAF use, lower in-air emissions



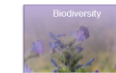
No	Measurement	Desired outcome (Gold)
2	Surface access survey partner participation	Full partner employee participation
3	Renewable energy take-up	Utilisation of renewables to lower partner Co2e
4	Upstream Carbon (Co2e) footprint	Substantial reduction in partner Co2e
5	Science based targets	SBTI verified
6	Responsible sourcing <u>flowdown</u> to tiers 2,3,....	Reduce lower supply chain Co2e
7	Proportion of fleet EV's	High proportion of partner fleet low/zero emissions

Heathrow

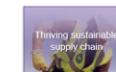
Balanced Scorecard: Areas of Measurement



No	Measurement	Desired outcome (Gold)
8	Landfill reduction	0% sent to landfill
9	Recycling of industrial waste	High recycling % of industrial waste
10	Circular supply chain	Cradle-to-grave product plans
11	Water metering	Improved water meter coverage



No	Measurement	Desired outcome (Gold)
12	Biodiversity management plan	Active biodiversity management plan



No	Measurement	Desired outcome (Gold)
13	Economic opportunity for SME's	Substantial economic opportunity for SME's
14	Local SME opportunity	Opportunity from <u>SME's</u> within HAL local borough's

Heathrow



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Supply chain:

- **Procurement opportunities;** add greater visibility of direct and subcontract procurement opportunities for SMEs in the local area.

Introducing CompeteFor



CompeteFor Microsite look and feel


Heathrow

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Welcome to the Heathrow Supply Chain Opportunities Portal

As the UK's only international hub airport, Heathrow is a crucial connection between the UK the rest of the World.

The smooth operation of our airport is



Heathrow is the largest single-site employer

Latest 10 opportunities [View all >](#)

Filters	More info
Deadline: 13/08/21	
Insulated Roll Up / Slide Doors Deadline: 20/08/21	More info
Window Frosting Project Deadline: 20/08/21	More info

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Opportunities

The below table contains all Heathrow Airport Limited Business Opportunities, to view an opportunity simply click on the title. If you wish to search for a specific opportunity enter the name in the Search field right hand side.

Show 10 entries Search:

Opportunity Name	Notice Type	Opportunity Status	Response Deadline	Estimated Contract Value	Opportunity Posted Date
Filters	Notice	Closed	13/08/21	G: GBP 150k to 250k	05/08/21
Insulated Roll Up / Slide Doors	Notice	Closed	20/08/21	D: GBP 25k to 50k	04/08/21

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Events

Reconnecting Summit

15th November 2022

After a few years of not being able to hold our flagship Business Summit event, Heathrow will be holding a reconnecting event in November this year that will bring people from Heathrow, our Partners and Supplier together. We shall be providing more information on our website and on CompeteFor in due course and are currently working with our partners concerning the event.

[More Info](#)

Another event title

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Contact Us

If you would like to contact the supply chain management team for any queries please contact us using Supplierenquiries@heathrow.com.


Contact Heathrow as a Whistle Blower

If you are tier - 2 or 3 supplier who feels that the Tier - 1 supplier is not meeting the obligations of Prompt Payment Code, or if you experience any Conflict of Interest, we urge you to contact the Portfolio and Supplier Management Team using SupplyChainPayments@heathrow.com

[Read our Supplier Conflict of Interest Policy](#)

Address

Heathrow Airport Limited,
The Compass Centre,
Nelson Road, Hounslow



Since we published our sustainability strategy Heathrow 2.0 in 2017, we have made significant progress. We have taken a leadership role within our sector's response to the global climate emergency and continued to invest in our local communities, working to upskill local people and support them to access careers at Heathrow.

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News and Updates


Heathrow Net Zero Plan

Posted on September 5, 2022

Climate change is the greatest challenge of our time, and as a major player in the aviation industry a conversation about the subject is never going to be an easy one.

We acknowledge our carbon footprint is part of the problem but here you can find out about our commitment to being part of the solution.

[Read more about our Carbon Strategy](#)



Filters	More info
Deadline: 13/08/21	
Insulated Roll Up / Slide Doors Deadline: 20/08/21	More info
Window Frosting Project Deadline: 20/08/21	More info
Cycle Shed Replacement Deadline: 20/08/21	More info
Rest room furniture Deadline: 16/07/21	More info
Civils & Airfield Expression of Interest & Market Sounding Deadline: 25/06/21	More info


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H7

Strategic Narrative: A decade to make the difference - Heathrow's plan to win the recover.

We have never before faced a crisis like Covid-19 in our 75-year history, but we now have an opportunity to grow and transform like never before. To regain our position as Europe's leading hub airport. To be more innovative, more digital, more agile, and more sustainable in the next ten years. This will help our survival in a challenging market and ensure our businesses and colleagues thrive as we capture future growth.

For two years, we have had to react quickly. Covid-19 has had a devastating impact on us all, both personally and as a business. Whilst vaccinations are proving effective, new variants of concern can still emerge, meaning we must remain flexible to rules and restrictions changing rapidly.



Heathrow is at the heart of our local economy, and we need our Hounslow businesses to be able to better benefit. Having Heathrow support local SMEs to do business with the airport, provides positive impacts for those businesses. Providing SMEs with clear opportunities at Heathrow, as well as helping them to understand how they can support Heathrow in delivering their goals, will further help to drive local economic recovery from the pandemic and the downturn at the airport.

Sally Smith
COO, Hounslow Chamber of Commerce

Why CompeteFor?



Transparent Competition

Opportunities to work at Heathrow direct or via tier 1 or 2 all in one place.



Quality and Innovation

Access to our SME market & innovation for Heathrow and the opportunity to learn and create a quality offering for our SME's



Opens up markets

Competefor has access to many other major clients and their opportunities



SME Business Growth

A thriving supply chain where Heathrow creates opportunities and our SME's grow sustainably.



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Brief Summary

Strategy

Heathrow 2.0 – Thriving Supply Chain

Heathrow Local Recovery Plan

Targets

1. Grow no of SME's in Heathrow's Supply Chain
2. Grow the proportion of local SME's
3. Switch on CompeteFor in 2022 and then set a target to grow the level of business with SMEs amongst our Tier 1 & 2 partners and suppliers

4. Procure for Value
5. Procurement Opportunities
6. Innovation & Start-ups

SME Workstreams

Heathrow Liftoff

Access to infrastructure, experts, partners and funds for innovation in our supply chain provided it meets and progresses a strategic aim



Partner SME Policy

A common language and understanding for how we want our strategic partners to engage SME's and local business



SME Marketplace

Improve our ability to swiftly compete SME's for work where we have multiple suppliers





Heathrow Liffoff



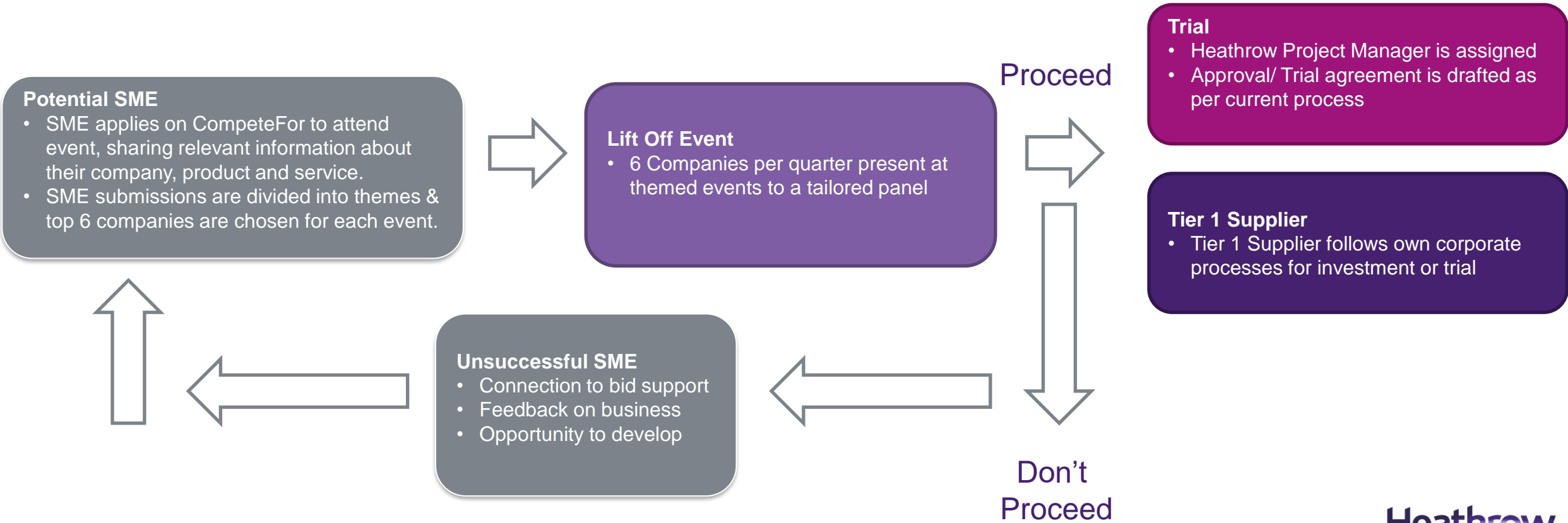
Why?

Who?

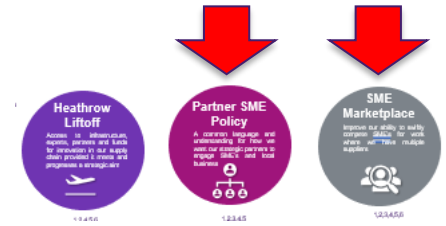




How Lift Off will work



Brief Summary



Heathrow Liffoff

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Heathrow Business Summit



Network &
Connect

Net Zero
in all we do

Use today!

Heathrow
Making every journey better