



Generation Five

Civil Engineering, Highways and
Transportation Collaborative Framework

2024 – 2028

Pre-tender Supplier Update

May 2023

Gen5@hants.gov.uk



Feedback summary following the Pre-tender event

Lot 1 (Gen5-1)

- Majority of respondents stated that they would like the maximum value threshold to be slightly higher to account for inflation since 2020 (when we procured Gen4)
- Respondents agreed with the proposed number of suppliers on the lot
- Majority of respondents thought that the direct award proposals were a good thing

Lot 2 (Gen5-2)

- Majority of respondents agreed with the proposed maximum value threshold (£5m)
- The vast majority also agreed with the proposed number of suppliers on the lot
- The majority of respondents did not feel that the geographic coverage proposed was reasonable, and several stated that it could be a barrier to them tendering
- The majority of respondents felt that the direct award options could be a positive step

Lot 3 (Gen5-3)

- Majority of respondents felt that the optimum maximum value range was between £20 – 25m
- Most respondents said they could deliver projects at the proposed minimum value (£3m), although several did say that £3 – 5m was the smallest value they could deliver
- The majority of respondents felt that £20 – 25m would be the best maximum value range
- The majority also agreed with the proposed number of suppliers and geographic area

Lot 4 (Gen5-4)

- Majority of respondents felt that the smallest value of work they could do was £20m
- Although half were satisfied with the value range proposed, some felt the minimum value proposed was too low
- The majority of respondents agreed with the number of suppliers proposed

What you feel would make Gen5 Successful....

Easy procurement

Design and Build

Continuity

Collaboration

Pipeline

Sustainability

Working with clients

East / West split

X22

Forward Workload

Use of NEC4

KPI

Social value incentives

Carbon

Updates

ECI

Communication

Supply chain engagement

Direct award options

Inflation

Changes we have made following your feedback...

Framework value ranges and number of suppliers

Lot 1 (Gen5-1)

Works up to £350,000 in value
(£250,000 was proposed in Feb)
Direct Award up to £100,000 in value
(no change)

Number of suppliers: **4**
(4-6 was proposed in Feb)

Lot 2 (Gen5-2)

Works up to £5,000,000 in value
Direct award up to £2,000,000
(no change)

Number of suppliers: **6**
(4-6 was proposed in Feb)

Lot 3 (Gen5-3)

Works between £4m – 25m in value
(£3m – £20m was proposed in Feb)

Number of suppliers: **6**
(4-6 was proposed in Feb)

Lot 4 (Gen5-4)

Works between £20m – 175m
(£15m – 150m was proposed in Feb)

Note: Although there is a high maximum value range, it is anticipated that the average scheme value will be between £30m – 45m

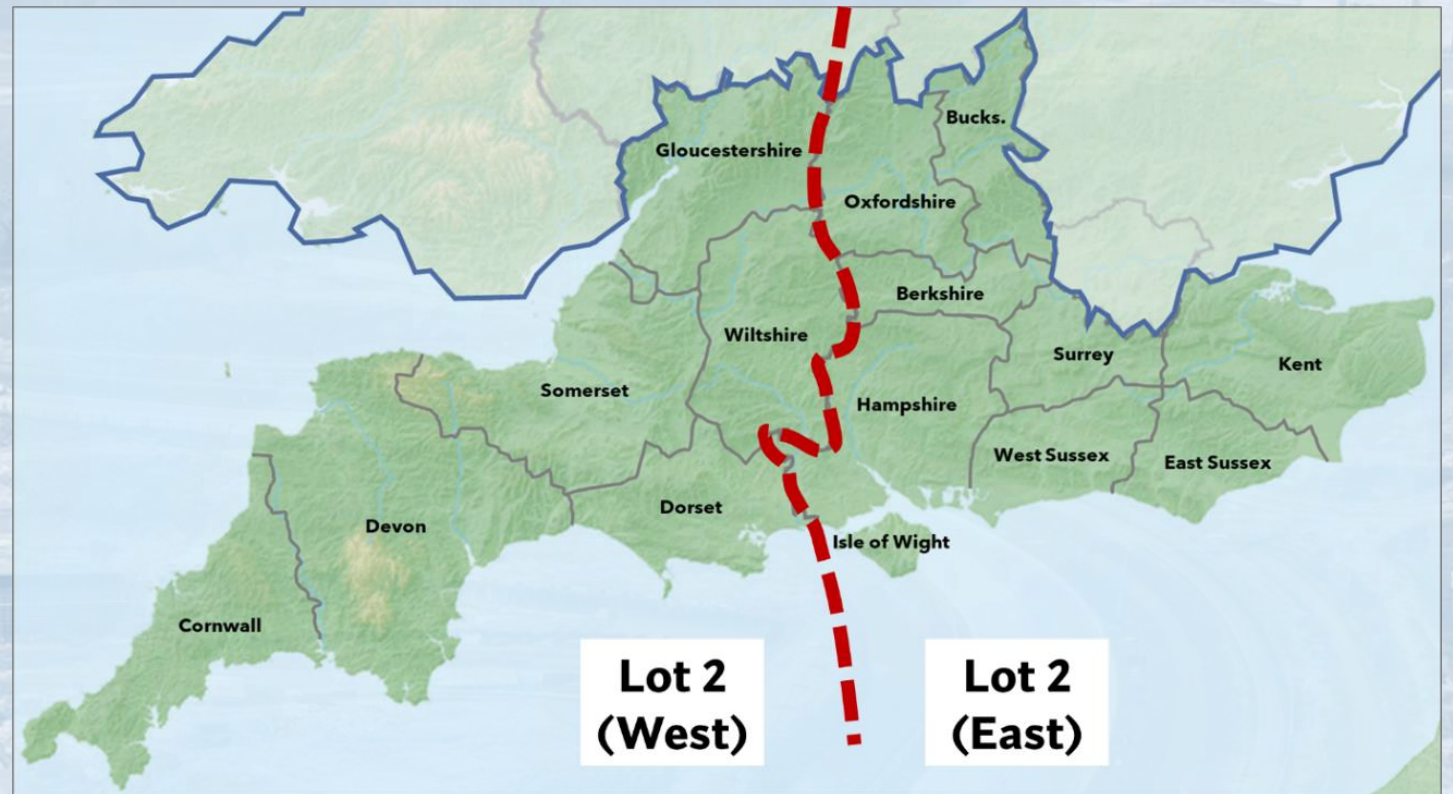
Number of suppliers: **4**
(no change)

Changes we have made following your feedback...

Geographic coverage for Lot 2 (Gen5-2)

Following your feedback, we have introduced a East / West geographic split on Lot 2 (Gen5-2), as shown in the diagram.

This means that there will be an additional lot, making Lot 2 (East) and Lot 2 (West), with 6 suppliers on each.



In summary

The Framework will consist of:

Lot 1 (Gen5-1)

Minor works up to £350k

Direct award to the supplier who finishes highest place in the Framework tender (used at the Client's discretion)

Maximum direct award value of £100k

4 Suppliers

Lot 2 East (Gen5-2 East)

Works up to £5m

Direct award on rotation (used at the Client's discretion)

Maximum direct award value of £2m

Covering the South East (Excluding London)

6 Suppliers

Lot 2 West (Gen5-2 West)

Works up to £5m

Direct award on rotation (used at the Client's discretion)

Maximum direct award value of £2m

Covering the South West

6 Suppliers

Lot 3 (Gen5-3)

Works between £4m - £25m

No direct award

Covering the whole of the South of England (excluding London)

6 Suppliers

Lot 4 (Gen5-4)

Works between £20m - £175m

No direct award

Covering the whole of the South of England (excluding London)

4 Suppliers

Current Estimated Tender Programme

	Anticipated Start	Anticipated Completion
Selection Questionnaire (SQ) Stage	30 th May 2023	26 th June 2023
SQ Evaluation (inc. notification of outcome)	27 th June 2023	24 th July 2023
Invitation to Tender (ITT) Stage	24 th July 2023	15 th September 2023
ITT Evaluation	18 th September 2023	24 th November 2023
Tender outcome (inc. Standstill period)	27 th November 2023	8 th December 2023
Framework commences	8 th January 2024	7 th January 2028

Things to consider...

Estimated programme – We are aiming to publish the SQ on the week commencing 30th May (accounting for the bank holiday). The rest of the programme is our best estimation and may be shortened or extended based on factors such as the numbers of tenders we receive and resources available for assessing the tenders. We will provide updates throughout the tender period.

Summer holidays – We are aware that the ITT stage will fall over the summer holidays, which we were ideally looking to avoid. However, we have allowed longer for this, with the tender not submitted until mid-September 2023.

Tender documents – The full set of tender documents (Contract, ITT, pricing model, quality questions etc.) will be published at the SQ stage. These are subject to minor corrections / amendments. Please ensure you read ALL of the documents and guidance. If any are not clear, please submit clarification requests on in-tend.

Communications – Once the SQ has been published, all communications regarding the Framework tender MUST be via. Hampshire County Council's in-tend portal. We will not respond to any questions or clarifications sent via. other means and will not be responding to emails sent to the Gen5 inbox (Gen5@hants.gov.uk) during the tender and evaluation period.