

ceca
SOUTH WEST

working for infrastructure

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WELCOME TO CECA

About CECA

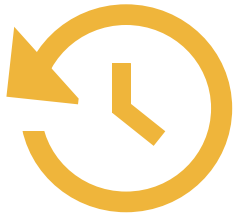
The Civil Engineering Contractors Association (CECA) is the foremost representative body for civil engineering contractors in the UK.

CECA was established in 1996, but its provenance stretches much further back as it was born out of the Federation of Civil Engineering Contractors, which was first established in 1919.

Today CECA has over 350 member companies employing more than 250,000 employees and our members deliver around 80% of all civil engineering activity in the UK, work worth around £30 billion every year. CECA members range from the largest infrastructure companies in the UK to smaller specialist SMEs. Our members build and maintain the UK's infrastructure networks in transport, energy, water, waste and communications.

www.ceca.co.uk

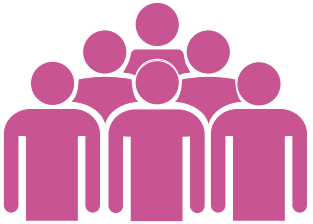




Established in **1919** as FCEC



Over **350** member companies



Over **250,000 people** employed by members



Representing c. **80% of civil engineering activity** in the UK



Member activity equates to over **£30 billion** per annum

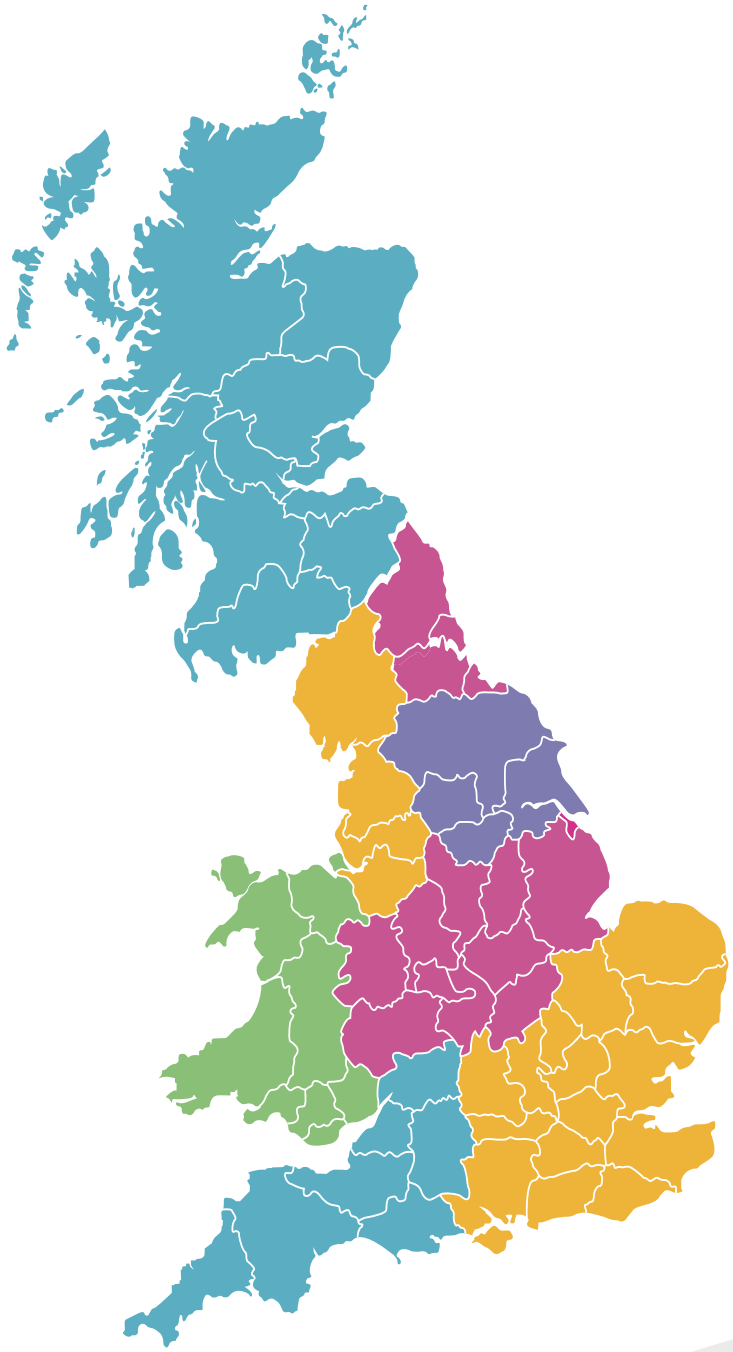
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REGIONS & DEVOLVED NATIONS

CECA members are supported by a network of six regional offices across England, a national office in Westminster, and offices in the devolved nations of Scotland and Wales.

CECA's regions and devolved nations are:

- CECA **Scotland**
- CECA **North West**
- CECA **North East**
- CECA **Yorkshire & The Humber**
- CECA **Wales**
- CECA **Midlands**
- CECA **Southern**
- CECA **South West**



CECA POLICY

CECA's policy office at the heart of Westminster provides an overview and influences government on behalf of members and the civil engineering industry. CECA (Scotland) and CECA (Wales) maintain close links with parliamentarians in the devolved administrations of Holyrood and Cardiff.

Core priorities include:

Representation

- We develop and maintain close relationships with clients, government and the media
- We promote members' expertise as widely as possible
- We ensure that government policy develops in a way that positively supports the interests of members
- CECA sits on the Construction Leadership Council & is represented on CIJC
- We meet regularly with elected politicians, as well as key opposition MPs, civil servants, and other industry stakeholders.

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People

- We work with organisations to ensure members have the best opportunities to benefit from available training funding
- We lobby to ensure both national and local governments take steps to address the skills gap, attract new entrants to our industry, and upskill the workforce
- We support the delivery of the industry's Fairness, Inclusion and Respect programme
- We support negotiations for the Working Rule Agreement and ensure CECA member companies are heard in negotiations at all levels of industry.

Becoming a member of CECA connects civil engineering businesses to a brand that is trusted, strong, and influential.

Health & Safety

- We are part of the Health & Safety Executive's Construction Industry Advisory Network (CONIAN)
- CECA's Health, Safety & Wellbeing Group lead the conversation in establishing the best standards across industry to the benefit of companies and their employees
- CECA, along with charities such as Cancer Research and Mates in Mind, deliver the '*Stop. Make a Change*' campaign, which promotes industry stand downs to focus on health, safety and wellbeing in which hundreds of thousands of workers participate each year

Industry Issues

- CECA supported and encourages the roll out of *The Construction Playbook*
- Procurement (including PQQs) is a key issue for CECA members. We work to develop policy to minimise bureaucracy and cost in establishing what 'good' looks like and encourage best practice across the supply chain
- We publish the CECA Blue Form, Schedules of Dayworks, and quarterly Workload Trends report, as well as a range of specialised policy reports
- We host 'meet the buyer' events with the largest UK and world-wide clients
- We deliver supply chain conferences for the highways, rail, water and power sectors
- We work in partnership with other trade bodies to identify and address emerging issues in the infrastructure sector and construction industry as a whole
- CECA advises its members on a range of technical issues on a bespoke basis
- We work with members to achieve net zero and reduce carbon emissions as efficiently as possible.

6 **ENGLISH REGIONAL OFFICES**

1 **SCOTLAND OFFICE**

1 **WALES OFFICE**

1 **LONDON OFFICE**

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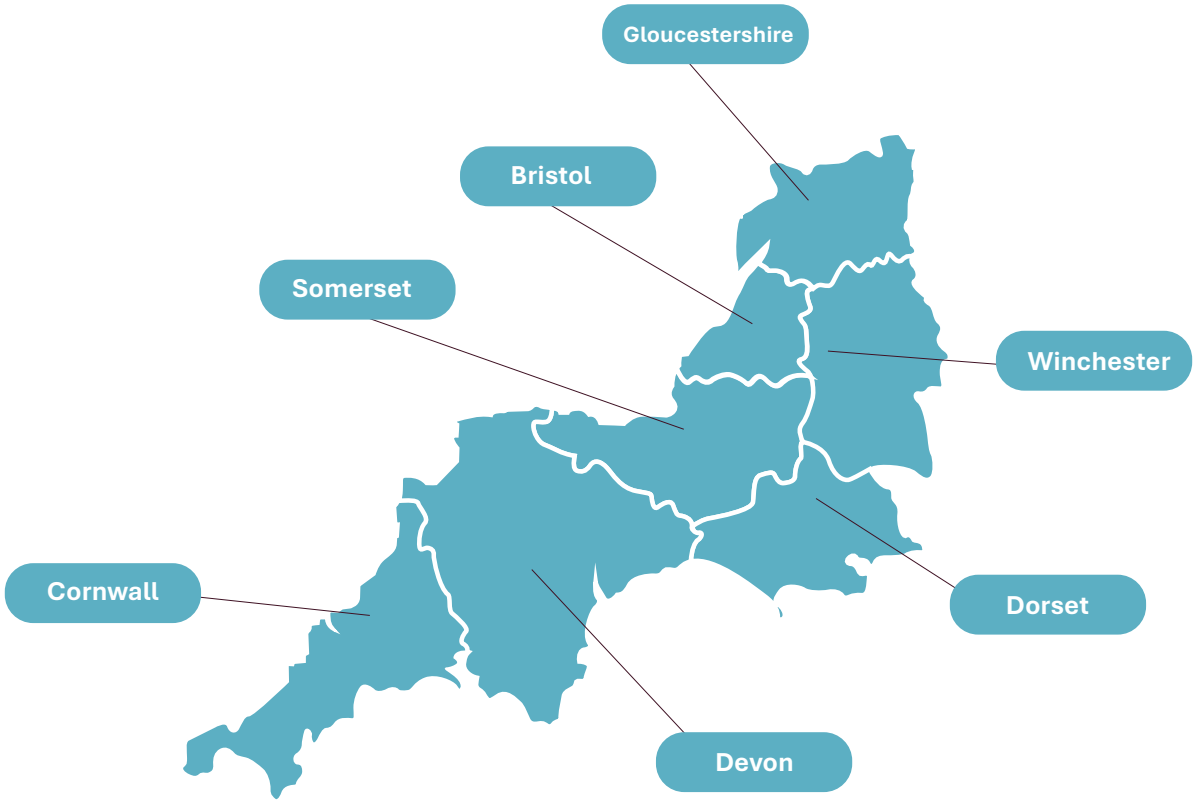
ABOUT CECA SOUTH WEST

CECA South West has a strong and vibrant contracting community comprising over 50 member companies ranging from the major Tier 1 organisations to the smaller SMEs.

Our skills training and client engagement programmes are second to none and we provide the voice for infrastructure in the region, with member issues and concerns regularly aired to Government ministers via CECA's policy team and the Construction Leadership Council.

Our programme for young people remains a key feature of our service to members with close links to local schools, colleges and universities.We provide strong support for apprentices and nurture a highly proactive South West Foundations Group which primarily promotes civil engineering as a future career option.

Our quarterly member meetings and numerous other networking events throughout the year (including our Annual Lunch) provide opportunities for members to engage with one another, potential customers and leading industry figures in the region.



"CECA South West is a hugely important organisation for Kier. Hannah Jones and her team have a true passion for civil engineering and innovative cross-sector engagement in the South West and beyond. I personally advocate the opportunities CECA South West gives to our young engineers via the South West Foundations Group, promoting diversity, inclusion and shared learning across the broad range of member organisations."

- Craig Small FICE MCIOB, Operations Director, Major Projects, Kier Infrastructure

KIER

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MEMBER BENEFITS

CLIENT LIAISON - CECA South West is instrumental in arranging regular client liaison meetings with the most significant national and regional clients, including:

babcock · Bristol City Council · Defence Infrastructure Organisation · Devon County Council · Dorset Council · Gloucestershire County Council · national highways · NetworkRail · North Somerset Council · Somerset Council · South West Water · Wessex Water YTL Group · Wiltshire Council Where everybody matters

TRAINING & DEVELOPMENT - Free and subsidised schedule of courses including NEC4, SSSTS, SMSTS, Temporary Works Coordinator, Management Development Programme and New Entrant Programme

GROWING THE WORKFORCE - Regular engagement with universities and colleges supporting apprenticeship programmes

INDUSTRY GROUPS - Rail, Environment, Health & Safety, Highways Maintenance, People & Development and more - all comprising CECA members from across the UK

EQUALITY & DIVERSITY - Social Value Toolkit, Inspiring Change Conferences & Awards, FIR Programme

ANNUAL LUNCH & AWARDS - An opportunity for networking, for your employees to be recognised, and for your business to shine and the industry's new entrants to be celebrated

SOUTH WEST FOUNDATIONS GROUP - Young engineers and technicians organising their own CPD programme and promoting civil engineering as a career option

NETWORKING - Quarterly Members' Meetings

FREE HELPLINE - Taxation, Contractual Advice, Employment Law, Health & Safety, Environmental, Technical

FREE PUBLICATIONS - Schedules of Dayworks, Blue Form and more

WEBSITE & SOCIAL MEDIA - Company logo and link, Capabilities Directory listing, social media support

BRANDING - Use of the CECA brand which is strong, reliable and influential

WHY JOIN CECA?

Being a CECA member connects civil engineering businesses to a strong brand and business network that is recognised as the voice of the infrastructure industry.

- CECA represents members' interests by raising their issues with Government, potential client organisations and stakeholders
- CECA provides exceptional training and support for skills development, much of which is delivered free of charge
- CECA promotes the skills and expertise of members and the vital role the sector plays in the social, economic and environmental well-being of the UK
- CECA provides the opportunity for member companies to meet and discuss industry issues with major clients and others who both influence workload and the manner in which the industry operates
- CECA offers an array of industry specialist groups which share best practice, innovation and encourage cross industry networking
- CECA provides networking and business development opportunities in a formal and informal setting
- CECA membership offers a free helpline which provides expert advice and guidance on issues such as taxation, legal, contractual and employment law
- CECA supports and encourages young engineers and technicians through its regional Foundations Groups



"CECA South West provides valuable support to the civil engineering community here in our region, be it at Tier 1 national contractor level, or for local SMEs. It provides an active training function to its members, regular local meetings, interactions with relevant South West clients and links to CECA nationally, where issues of concern to the wider industry can be aired with Government."

- Don Higgs, Operations Manager, BAM Nuttall Ltd

bam

CECA's Core Pillars

CECA's 'core pillars' model structures five key sectors of work we undertake in making the case for infrastructure, delivering services to members, and ensuring that civil engineering contractors in the UK are best placed to win work, create jobs, and drive economic growth. Our core pillars are:



CLIENTS, POLICY & WORKLOAD

Clients, Policy & Workload focuses on ensuring a sustainable pipeline of infrastructure projects by fostering strong relationships with clients and policymakers. Through advocacy and strategic collaboration, CECA represents members' interests on procurement, fair payment, and regulatory frameworks. This pillar also monitors market conditions and supports visibility of future workloads, helping civil engineering contractors plan effectively. By aligning industry needs with government strategy, CECA drives a stable and productive environment for delivering national infrastructure.



SUSTAINABILITY & SOCIAL VALUE

CECA's work in the sustainability and social value space ensures that our members are positioned to implement sustainable practices across the sector, decarbonising operations, and increasing the social value of the schemes that they deliver. In particular, this involves aligning with the Construction Leadership Council's CO_2nstructZero programme, which is working to ensure industry moves towards a net zero future, eliminating diesel use on sites, adopting new technologies and solutions, and engaging in co-ordinated collective action to meet the climate crisis.



HEALTH, SAFETY & WELLBEING

CECA's core pillar of Health, Safety & Wellbeing underscores the industry's commitment to protecting its workforce and promoting a culture of care. CECA supports members in maintaining the highest safety standards through guidance, best practice sharing, and proactive engagement on emerging risks. Wellbeing is increasingly integral, with initiatives focusing on mental health, fatigue, and resilience. By championing a safe and supportive working environment, CECA helps ensure civil engineering remains a sustainable and attractive sector for current and future generations.



CAREERS & RECRUITMENT

Careers and Recruitment focuses on attracting, developing, and retaining the next generation of talent in the civil engineering sector. Through engagement with schools, colleges, and industry partners, CECA promotes rewarding career pathways and diverse opportunities. The organisation supports members with resources and campaigns to address skills shortages and increase workforce diversity. By championing inclusive recruitment and skills development, CECA ensures the sector is equipped to deliver future infrastructure and remain competitive in a changing world.



SKILLS & TRAINING

CECA's core pillar Skills & Training focuses on ensuring the civil engineering sector has a highly skilled and future-ready workforce. CECA supports members by promoting lifelong learning, upskilling opportunities, and access to quality training programmes. Through collaboration with industry and education partners, CECA helps shape a training landscape that meets evolving needs. This pillar plays a vital role in closing skills gaps, supporting apprenticeships, and fostering innovation - ensuring the workforce is equipped to deliver the UK's infrastructure ambitions effectively and safely.

HOW TO JOIN

Membership has two defined routes; Full and Associate.

Full members are deemed to be civil engineering contractors or companies who provide civil engineering activities, as set out in the full membership application form. Full membership provides access to the complete range of products, services and support available from CECA both regionally, at a devolved national level, and nationwide.

Associate membership is open to companies who provide civil engineering specialist services to civil engineering contractors.

Criteria For Full Membership

To qualify for full membership of CECA (South West), applicants should comply with the following criteria:

- Be registered in the UK as a limited company with a civil engineering turnover of at least £500,000 per annum;
- Have traded for a minimum of two years;
- Have a registered office in the geographical area of CECA (South West);
- Be registered for VAT;
- Be registered with CITB, if in scope;
- Have a compliant Health & Safety Policy;
- Have a Quality Management System in place;
- Conform to the general principles of the CIJC Working Rule Agreement;
- Be committed to a fully qualified workforce, with the workforce holding CSCS or equivalent cards;
- Commit to CECA Action Plans and Strategies;
- Comply with Competition Law requirements;
- Commit to the CECA Code of Ethics;
- Commit to raising the standards of civil engineering contracting.

"CECA create an inclusive environment where all members can work together collaboratively, share innovation and ideas and discuss the challenges within the sector and our society today. This is why we value our membership so greatly."

- ***Abie Hearn, CECA South West Chair***

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Associate Membership

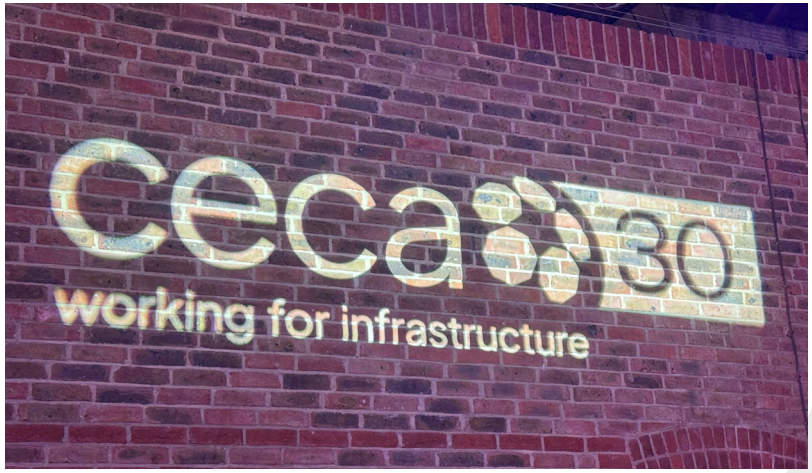
The following applies to prospective applicants for associate membership of CECA South West:

- Be registered in the UK as a Limited Company.
- Have a registered office in the geographical area of CECA South West.
- Carry out business activities closely allied and supportive of the civil engineering industry.
- Be registered for VAT.
- Be registered with CITB, if in scope.
- Have traded for at least 3 years.
- Adhere to the CECA Code of Conduct.
- Have a Quality Assurance system in place.
- Have compliant Health, Safety & Well-being and Environmental Policies.
- Conform to the general principles of the CIJC Working Rule Agreement and have Contracts of Employment for all employees.
- Associate Membership specifically excludes any rights to influence or amend existing constitutional matters or the manner, operations or policy of CECA South West.
- Associate Members are expected to contribute to, and benefit from, the mutual exchange of information and expertise with CECA members and thereby broaden and enhance the mutual understanding of the needs and priorities of the industry.
- Associate Membership must never be sought or regarded as a platform or access route to CECA members for marketing purposes. Any Associate Member exploiting membership for such purposes will have their membership terminated forthwith.
- CECA South West welcomes input and initiatives from Associate Members in furtherance of Safety, Welfare, Environmental and Technical Development issues and will be pleased to support such initiatives as appropriate.
- Associate Members will be entitled to attend and participate in all CECA Southern & South West seminars, training courses and social events, but will not be eligible to join the CECA Southern Board. Associate Members may, however, be invited to attend and to contribute to the CECA Southern Ltd Board on matters of specific relevance and expertise.
- Applications for Associate Membership must be accompanied by a paper setting out what benefits the applicant can bring to CECA South West and their expectations of the benefits they will receive from membership.
- Applications must receive approval by the CECA Southern Ltd Board.

Code of Ethics

We maintain a code of conduct that we expect our members to comply with; these have been written by our members and endorsed by our CECA Board. These are that members should:

- Acknowledge the advantages of trading relationships being conducted in a fair and transparent manner.
- Recognise the confidence that is engendered by collaborative working by all members of the supply chain together with the promotion of a culture of mutual trust, which benefits all participants and the client.
- Treat their own supply chain fairly & equitably by choosing and negotiating forms and conditions of contract with equal treatment for all, and which identify, assess and allocate risk fairly.
- Commit to ensuring that all payments for work undertaken throughout the supply chain are paid when due.
- Provide and maintain a safe working environment for all, taking account of the CECA Health and Safety Action Plan and Strategy.
- Undertake any project with a responsible attitude toward the environment, the local neighbourhood and sustainability issues.
- Endeavour to meet the CECA aspiration of a 100% fully qualified workforce.
- Work with, and provide sufficient and accurate information to, supply chain partners in an open, fair and collaborative manner:
    - promoting the benefits of team-working.
    - establishing clear and effective lines of communication.
    - providing and encouraging early involvement of relevant supply chain partners to discuss client requirements and identifying solutions.
- Work together to deliver projects in accordance with an agreed programme within time, budget and standards of quality by sharing information on progress and establishing systems for monitoring and reporting performance.



Having been founded in 1996, CECA has been celebrating its 30th anniversary year over the course of 2026

NEXT STEPS

Whether you are wishing to join us as a Full or Associate member or just want to find out more then please contact the CECA South West office for more information – we are always happy to hear from you.

E-mail: **hannahjones@cecasouth.co.uk**

Alternatively, you can complete the member application form and send it to us with any accompanying supporting documents. Application must be made by a senior member of the organisation. Electronic versions are available for download at www.ceca.co.uk/south-west or alternatively e-mail info@cecasouth.co.uk.

Subscription

Membership runs from January - December each year (applications can be made at any time during the year and charged on a pro rata basis).

Full membership subscription is collected in a fair and equitable manner to reflect the size and turnover of each member company. Where members can prove that they are operational in other regions/ nations the single subscription can be apportioned internally by CECA so that they can access the other region's services and no additional subscription fee is required.

Maximum subscription fee-paying members get automatic CECA coverage across the UK. Each individual full member is deemed to be a member in their own right (irrespective of any member holding/ owning company or association with any group of companies). If the company can prove they are part of an existing member group/owning company they will be entitled to a 10% reduction off the standard subscription fee when **one or both** of the following criteria apply:

- Has a separate brand and identity from its holding/owning group
- Competes for business in its own right and in its own name

The turnover for full membership is derived from the annual turnover stated in the company's last set of audited accounts for civil engineering as defined below:

Roads, Bridges, Drainage, Sewerage, Sewage Works, Piling, Sheet Piling, Foundations, Coastal Defence/ Protection, Marine Engineering, Bulk Earthworks, Remediation, Highway Maintenance, Surfacing, Telecommunications, Ducting & Cabling, Pipelines, Pumping Stations & Mains, Rail, Private Sector Infrastructure & Groundworks, Reinforced Concrete Structures, Tunnelling, Pipe Jacking, Cofferdams and Caissons and Specialist Civil Engineering Services.

Bands and membership fees:

Turnover up to £2.7m-£1,261 Fixed Fee

Turnover between £2.7m-£66.7m – Calculated at 0.04671% of turnover

Turnover above £66.7m - £31,156 (Maximum fixed fee – UK coverage)

Associate membership is a fixed fee at £1,500 + VAT per region.

Please note a 6 month notice period is required from any member wishing to terminate membership.

For more information please contact CECA South West Director Hannah Jones - HannahJones@cecasouth.co.uk

CECA SOUTH WEST MEMBERSHIP



Associate Members:



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